

# DIA COMMERCE HUB

Upcoming Events and Opportunities

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Current Business Opportunities

January 20, 2012

Vol. 1 Issue 1



## WE HAVE A NEW LOOK!

**The *DIA Commerce Hub* Newsletter is now replacing the Parsons Weekly South Terminal Redevelopment Program e-blast.**

Welcome to our newsletter which is dedicated to helping you, our small business community. We hope that your holidays and new year were filled with warmth and joy. Our staff is very excited to come to you via our *DIA Commerce Hub* newsletter with helpful business information.

The *DIA Commerce Hub* newsletter will fully engage and connect local entrepreneurs with economic opportunities at Denver International Airport, including information on the South Terminal Redevelopment Program, the DIA Capital Improvement Program, concession opportunities, and more.

Our newsletter will complement the Hub's primary goal: to serve as a business center to help businesses navigate the unique airport operating environment. Our emphasis remains to serve businesses that are local, small, and those that are certified as Minority and Women Business Enterprise, Disadvantaged Business Enterprise, or Airport Concession Disadvantaged Business Enterprise.

In October 2011, the *DIA Commerce Hub* opened its doors to provide a one-stop business center for entrepreneurs looking to secure business opportunities as well as to guide all current local entrepreneurs doing business at DIA. We intend to aggressively partner with our business communities to ensure sustainable economic growth, prosperity, and opportunities.



## CONTACT THE HUB

Monday – Friday 8 a.m. – 4 p.m.  
Located on the northwest side of Jeppesen Terminal Level 6.

**Telephone: (303) 342- 2351**

**E-mail:** [DIACommerceHub@flydenver.com](mailto:DIACommerceHub@flydenver.com)

**Web site:**

<http://business.flydenver.com/diacommercehub>

**Alicia Avila**

Business Liaison

[Alicia.avila@flydenver.com](mailto:Alicia.avila@flydenver.com)

**Charles Maldonado**

Business Affairs Ombudsman

[Charles.maldonado@flydenver.com](mailto:Charles.maldonado@flydenver.com)

**LaQuisha Murray**

Business Operations Coordinator

[Laquisha.murray@flydenver.com](mailto:Laquisha.murray@flydenver.com)

**Ruth Rodriguez**

Business Office Advisor

[Ruth.Rodriguez@flydenver.com](mailto:Ruth.Rodriguez@flydenver.com)

Since October, the DIA Commerce Hub has engaged in the following services and activities:

- Conducted on-site training – “How to do Business at DIA” for local businesses
- Referred businesses to concession and construction opportunities, and directed small businesses to the appropriate channels for certification
- Supplied business support for firms already operating at DIA
- Provided entrepreneurs with tours of the DIA Commerce Hub and DIA divisions
- Assisted in matching companies’ business aspirations and capabilities with DIA procurement opportunities and processes
- Participated in 2012 DIA Capital Improvement Projects Open House
- Hosted the South Terminal Redevelopment Program Community Update event, and a grand opening for the DIA Commerce Hub

### **MEET THE TEAM!**

To serve and guide you through our aviation opportunities and assist with your questions or concerns, we have a dedicated staff with many years of professional experience, whom we would like to introduce you to:



**Heather Barry** - *Director of Government Affairs & External Relations*

Heather is Director of Government Affairs and External Relations, an appointment made by Denver Mayor Michael B. Hancock. She served as the director of legislative services and city council liaison under Mayor Guillermo “Bill” Vidal and John Hickenlooper and has worked for the City and County of Denver since 2006. Prior to joining the airport, Barry served as director of legislative services for Mayor Hickenlooper, and was the head of the Mayor’s Neighborhood Relations department. She holds a Bachelor of Arts degree in communications from the University of Washington and a master’s degree in public administration from Evergreen State College.



**Alicia Avila** - *Business Liaison*

Alicia represents the interests of both the internal and external business community. She is tasked with changing the environment, internally and externally, so that it becomes easier for small, local, women- and minority-owned firms to do business at DIA. She is responsible for creating and maintaining a neutral, impartial avenue in which to informally escalate issues and concerns for organizations doing business with DIA. Alicia is an entrepreneur who operated her own Allstate Insurance agency, and has more than 15 years of small business development expertise with the City and County of Denver. She’s a Colorado native with a master’s degree from the University of Colorado in public administration.

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**Charles Maldonado** - *Business Affairs Ombudsman*

Charles provides business owners with information and advocacy services leading to enhanced preparedness for pursuing and fulfilling contract work with the Department of Aviation. Charles came to DIA in 2003 with more than 20 years of demonstrated management experience in program development, community advocacy, and building partnerships with business and government. His formal education includes an undergraduate degree in aviation management and a master's in public administration.



**LaQuisha Murray** - *Business Operations Coordinator*

LaQuisha provides business development training assistance, workshops, and guidance to firms interested in doing business at DIA and to current contract holders. She collaborates with local and state economic development stakeholders to identify best practices and deliver relevant educational and training programs. LaQuisha has more than six years of military experience and currently serves as a medical technician with the Colorado Air National Guard, which includes providing recurrence training in medical techniques and processes. She also has more than eight years of experience at Denver International Airport performing a variety of airport functions; including preparing budgets.



**Ruth Rodriguez** - *Business Office Advisor*

Ruth is responsible for generating internal reviews, including coordination and development of DIA Commerce Hub business practices within DIA divisions and appropriate Denver government agencies. She is coordinating the development and implementation of metrics for the Hub's strategic mission and delivery of program services. She is also overseeing the identification of barriers that challenge our DIA customers/partners. In the past, she has had successful experiences providing fiscal and operational leadership in uniquely challenging situations in the public sector. She also has extensive knowledge of DIA's organizational functions and processes. Ruth received her master's degree in public administration from the University of Colorado.



## NEW CONTRACT POLICY ANNOUNCEMENT

### Mayor Hancock Implements New Competitive Contract Policy



Mayor Michael B. Hancock has implemented Denver's first competitive selection process for service contracts and set a new procurement time limit for contracts through the City and County of Denver.

The new policy requires every department to use a competitive selection process for most service contracts and publicly advertise the competitive bids and selection of service contracts of \$100,000 or more. The implementation of this policy will obligate one-third of all service contracts at this time to undergo a publicly advertised competitive process.

The policy requires contracts through the City - whether it is for construction, goods or services - to be re-bid every three to five years. By engaging more than 250 business leaders in 14 roundtable discussions since July 2011, the mayor heard a clear and consistent request from small, women and minority-owned businesses for increased, open opportunities to work with the City.

Click here to view the full press release:

[Mayor Hancock implements new Competitive Contract policy](#)



## HUB HOT TIPS

**To keep our readers informed we'll be providing helpful tips for your business success...**

### ~ **6 Steps Successful People Take**

By: Mike Michalowicz

[www.smartbrief.com](http://www.smartbrief.com)

Ever wonder what makes people successful? I'd be surprised if you answered no. I have yet to meet a person that doesn't wonder what it takes to be a big-time success.

What is so different for successful people? How did they get where they are? Why are you where you are in your life? It's easier and more comfortable to believe that success just happens to some people. But that couldn't be further from the truth.

Each notably successful person has taken six steps, whether they are financially successful or achieving at a high level in some other way. They didn't just wake up one day and find that success had been delivered to their doorstep. Quite the opposite: Successful people have worked to get where they are.

An Olympic swimmer like Michael Phelps has practiced his technique religiously in order to win gold medals. That tiny business down the road with customers lining up around the block to patronize it (think the Soup Nazi) has taken the six steps.

Are you ready to try the six things that all successful people do?

#### 1. Set goals

Successful people set goals that have a specific completion date. I will lose 10 pounds within 60 days. Not, I will lose weight sometime this year. Set concrete goals with a time frame for when you want to achieve those goals.

#### 2. Get started

Successful people start immediately. They don't drag their feet or put it off. They act on a goal right away, because they understand the power of momentum. They may not do the whole thing at once, but they do take a big step to get started. Maybe they fill out the calendar and reserve critical dates and times. Maybe they call others and get delivery commitments from them for those dates. No matter what it is, they take action right away.

#### 3. Think positive

This is the half-empty, half-full syndrome. Successful people are optimists and believe the cup is always half full. They aren't pie-in-the-sky types, but they see the positive side of an opportunity, and they believe in their ability to achieve their goals.

#### 4. Take action

Those who are successful take action, even on partial information. Too many people wait around until they think they have all the answers. But if you do that, you may wait forever. It is called "analysis paralysis," and a lot of people experience it. Successful people don't proceed blindly, but they know that, once they have the critical details, they can make a decision and act accordingly.

#### 5. Be determined

They say that in war, the plans go out the window as soon as the first bullet flies. There are so many variables that it is impossible to determine how things will proceed. The same holds true for most life decisions. You don't know what will happen once you take the first step, so the only constants are the end vision and your determination to get there, even if the path doesn't unfold exactly as you envisioned.

#### 6. Attract it

Many people use the law of attraction to become successful. This means having a clear vision of what you want. Your thoughts can draw success to you. I am not talking voodoo magic here. But I am suggesting that what we think about most, we notice most. When you buy that new blue car you've been coveting, you suddenly notice that everyone has the same car.

Buddha once said, "All that we are is the result of what we have thought. The mind is everything. What we think, we become."

Success doesn't just happen to people. You have to do something to make it happen. Following these steps will put you on the path to success. Heck, you will probably be the next success story.

**Additional Hot Hub tips for 2012:**

- **Small Business Development Center** – Denver:  
<http://www.denversbdc.org//resources/10-tips-to>
- **US DOT's Entrepreneurial Training Women and Girls Internship Program** -  
<http://www.osdbu.dot.gov/WG/index.cfm>



## DIA COMMUNITY EVENTS

~ **Becoming an ACDBE Partner at DIA**

2nd Friday of every month

9 a.m. – 10:30 a.m.

**Please RSVP:** [small.business@flydenver.com](mailto:small.business@flydenver.com) with the date you wish to attend.

Topics: ACDBE certification process, DIA concessions process, resources for small businesses and much more. The OFFICE OF ECONOMIC DEVELOPMENT –Division of Small Business Opportunity (DSBO) has offices also at:

DENVER INTERNATIONAL AIRPORT

Airport Office Building, Room 7810

8500 Peña Blvd.

Denver, Colorado 80249

**(303) 342-4358**

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**Note: This event is being offered by Denver Transit Partners (DTP)**

~ **"Bonding and Financial Guidance Program"**

Experts will provide financial guidance and bonding information. Sessions are designed for businesses interested in bidding on the Eagle P3 project with DTP and firms interested in **any other** projects. For full information or to RSVP, contact Suzanne Arkle Wilson at: [Suzanne.arklewilson@dtpjv.com](mailto:Suzanne.arklewilson@dtpjv.com).

Date: January 23, 2012 9am – 4pm

January 24, 2012 9am – 5pm

Location: Denver Transit Partners  
1670 Broadway, 27<sup>th</sup> floor  
Denver, CO 80202



## CURRENT BUSINESS OPPORTUNITIES

~ For a complete list of current DIA opportunities visit our DIA business center

Web site: <http://business.flydenver.com/bizops/rfp.asp>

~ **View forecast for "Future Opportunities":**

<http://business.flydenver.com/bizops/forecasts.asp>

~ **Register for RFP Automatic Notifications:**

<https://business.flydenver.com/bizops/signupNotify.asp?typeChoice=1>

## COMMUNITY EVENTS/OPPORTUNITIES



### ASIAN CHAMBER OF COMMERCE

924 W Colfax Ave, Suite 104g  
Denver, CO  
303-595-9737

[www.asianchambercommerce.org](http://www.asianchambercommerce.org)

- **Starting the New Year Right** – January 25  
5:30 p.m. – 7 p.m.  
Parr-Wiedner Law Library, City and County of Denver  
Building – 1437 Bannock St.  
The Asian Chamber Invites you to attend an informative panel discussion regarding issues and concerns in the areas of economic development, international trade and the non-profit sector. There is no charge for this event although RSVP's are required as seating space is limited. Light refreshments will be served.  
For more information visit  
[www.asianchambercommerce.org](http://www.asianchambercommerce.org).



Rocky Mountain

### ASSOCIATED BUILDERS & CONTRACTORS – ROCKY MOUNTAIN CHAPTER

2267 W. Yale Avenue  
Englewood, CO 80110  
303-832-5812

[www.abcrmc.org](http://www.abcrmc.org)

Visit [www.abcrmc.org](http://www.abcrmc.org) for information on upcoming events and opportunities.



### ASSOCIATED GENERAL CONTRACTORS OF COLORADO

1114 West 7<sup>th</sup> Ave., Suite 200  
Denver, CO  
303-388-2411

[www.agccolorado.org](http://www.agccolorado.org)

View [www.agccolorado.org](http://www.agccolorado.org) for information on upcoming events and opportunities.



### COLORADO ASSOCIATION OF BLACK PROFESSIONAL ENGINEERS AND SCIENTISTS (CABPES)

4301 E. Colfax Ave., Denver, CO 80220  
303-329-6251

[www.cabpes.org](http://www.cabpes.org)

Visit [www.cabpes.org](http://www.cabpes.org) for information on upcoming events.








### COLORADO BLACK CHAMBER OF COMMERCE

410 17<sup>th</sup> Street, Suite 1110  
Denver, Colorado 80202  
303-831-0720

[www.coloradoblackchamber.org](http://www.coloradoblackchamber.org)

Visit [www.coloradoblackchamber.org](http://www.coloradoblackchamber.org) for information on upcoming events.

 <p><b>COLORADO CONTRACTORS ASSOCIATION</b>  6880 S. Yosemite, Suite 200  Centennial, CO 80112  303-290-6611  <a href="http://www.coloradocontractors.org">www.coloradocontractors.org</a></p>	Visit <a href="http://www.coloradocontractors.org">www.coloradocontractors.org</a> for details on upcoming events and opportunities.
 <p><b>COLORADO DEPT OF LABOR &amp; EMPLOYMENT</b>  633 17<sup>th</sup> Street, Suite 201  Denver, CO 80202-3660  303-318-8000</p>	Visit <a href="http://www.coworkforce.com/e3/">www.coworkforce.com/e3/</a> for details on upcoming events and contract opportunities.
<p><b>COLORADO OFFICE OF ECONOMIC DEVELOPMENT AND INTERNATIONAL TRADE</b>  <a href="http://www.advancecolorado.com">www.advancecolorado.com</a></p>	Visit <a href="http://www.advancecolorado.com">www.advancecolorado.com</a> for details on upcoming events and opportunities.
 <p><b>COLORADO MINORITY BUSINESS OFFICE</b>  Colorado Office of Economic Development &amp; International Trade  1625 Broadway, Suite 2700  Denver, CO 80202  303-892-3840</p>	
 <p><b>COLORADO SMALL BUSINESS DEVELOPMENT CENTER NETWORK</b>  <a href="http://www.denversbdc.org">www.denversbdc.org</a></p>	Visit <a href="http://www.denversbdc.org">www.denversbdc.org</a> for details on upcoming events.
 <p><b>COLORADO WOMEN'S CHAMBER OF COMMERCE</b>  1624 Market St., Suite 340  Denver, CO 80202  303-458-0220  <a href="http://www.cwcc.org">www.cwcc.org</a></p>	<ul style="list-style-type: none"> <li>• <b>What is the Protect Your Mortgage and Accelerate the Payoff Sales Concept?</b>  January 25  8:30 a.m. – 9:30 a.m.  CWCC Offices – 1624 Market St., Suite 340  The Protect Your Mortgage and Accelerate the Payoff sales presentation will help highlight the benefit of purchasing a combination of term and cash value whole life insurance to protect your mortgage obligations.</li> <li>• <b>Business After Hours at Powder Room Studio</b>  January 25  5 p.m. – 7 p.m.  Powder Room Studio – 2845 Wyandot St., Denver  Join CWCC for an evening of business networking, drinks and appetizers at the Powder Room Studio.</li> </ul>

	<ul style="list-style-type: none"> <li>● <b>Mentoring Panel: There is Life After Corporate America</b> - January 27 9 a.m. – 10:30 a.m. CWCC Offices – 1624 Market St., Suite 340 People on average change jobs or careers seven times throughout their lives. We'll discuss how to leverage your corporate work experience and transfer those skills and accomplishments to other areas.</li> <li>● <b>Get Winning at the Isle of Casino Black Hawk</b> January 28 10 a.m. – 4 p.m. The Isle Casino Hotel Black Hawk Get Winning at The Isle Casino Hotel Black Hawk! Your trip with the Colorado Women's Chamber will include round trip bus transportation, \$10 cash back and a free Sunday brunch. The Isle Casino has over 1,000 hot slot machines and you can now bet up to \$100 on slots, blackjack, craps, roulette and poker.</li> <li>● The <a href="#">ATHENA Award</a> honors the Denver woman who best exemplifies: exceptional professional achievement, devotion to community service and generosity in actively assisting other women in their attainment of professional excellence and leadership skills. A special panel of business and community leaders will choose the ATHENA Award finalists from nominations. To nominate an individual, please visit the <a href="http://www.cwcc.org">www.cwcc.org</a>.</li> </ul> <p><b>Register for these events, by visiting the CWCC events page:</b> <a href="http://coloradowomenschamber.chambermaster.com/events">http://coloradowomenschamber.chambermaster.com/events</a></p>
 <p>2011 CHAPTER of the YEAR <b>CONFERENCE OF MINORITY TRANSPORTATION OFFICIALS (COMTO) COLORADO</b> Kimball Hall, 700 E. 24<sup>th</sup> Ave., Ste 3 Denver, CO 80205 <a href="http://www.comtocolorado.org">www.comtocolorado.org</a></p>	<p>Visit <a href="http://www.comtocolorado.org">www.comtocolorado.org</a> for details on upcoming events and opportunities.</p>
<p><b>DENVER GAY AND LESBIAN CHAMBER OF COMMERCE</b> P.O. Box 1678, Denver, CO 80201 303-595-8042 <a href="http://www.denverglc.org">www.denverglc.org</a></p>	<p>Visit <a href="http://www.denverglc.org">www.denverglc.org</a> for details on upcoming events and opportunities.</p>
 <p><b>DENVER METRO CHAMBER OF COMMERCE</b> 1445 Market Street Denver, CO 80202 303-534-8500 <a href="mailto:info@denverchamber.org">info@denverchamber.org</a></p>	<p>Visit <a href="mailto:info@denverchamber.org">info@denverchamber.org</a> for details on upcoming events and contract opportunities.</p>



**DENVER**  
THE MILE HIGH CITY

**OFFICE OF ECONOMIC DEVELOPMENT**

201 W. Colfax, Dept. 1005  
Denver, CO 80202  
720-913-1999

• **Limited Time Program to Get Workers Back on the Job**

Denver's Subsidized Employment Training Program is currently offering up to a \$10,000 reimbursement for committing to hire unemployed workers.

For more information please contact Rich Marr at 720-865-564 or visit [workforce.development@denvergov.org](mailto:workforce.development@denvergov.org)



**Denver Public Schools**

900 Grant St.  
Denver, CO 80203  
720-423-3200

[www.dpsk12.org](http://www.dpsk12.org) [info@dpsk12.org](mailto:info@dpsk12.org)

Visit [www.dpsk12.org](http://www.dpsk12.org) for details on upcoming events and contract opportunities.



**DENVER TRANSIT PARTNERS**

999 18<sup>TH</sup> Street, Suite 1201  
Denver, Colorado 80202  
303-297-5285

[www.denvertransitpartners.com](http://www.denvertransitpartners.com)

• **Bonding and Financial Guidance Program**

January 23 and 24

9 a.m. – 4 p.m. (Jan 23)

9 a.m. – 12 p.m. (Jan 24)

Denver Transit Partners - 1670 Broadway - Bronco Conference Room (Check-in on the 27<sup>th</sup> Floor)

Denver Transit Partners (DTP) is implementing a program that will create bond worthiness and provide financial guidance to small contractors. The first step involves attending a 1 ½ day seminar on Bonding and Insurance. Attendance of this foundation building seminar is required for any firm wishing to continue on in the Bonding Program and will be offered once a month from January 2012 through December 2012. For additional information, contact Suzanne Arkle Wilson, DBE/SBE Consultant at [Suzanne.arklewilson@dtpjv.com](mailto:Suzanne.arklewilson@dtpjv.com) or (303) 861-6872.

• **Register on iSqFt for bidding opportunities with Denver Transit Partners:**

- 1) Go to [www.denvertransitpartners.com](http://www.denvertransitpartners.com). Click the "Download the Form" link at the bottom right. Then click the "Contractor-Vendor Notice of Interest Form."
- 2) Fill out the form and return it to [opportunities@dtpjv.com](mailto:opportunities@dtpjv.com) or mail to 1670 Broadway, Suite 2700, Denver, CO 80202.
- 3) In 10 days you will be sent a prequalifications package. Fill out the form and return it with a copy of your DBE and/or RTD SBE certification.
- 4) Monitor the DTP website for bid opportunities.

*For more information, contact Linda Wilson, DTP DBE/SBE Liaison, at 303-297-5286 or [linda.wilson@dtpjv.com](mailto:linda.wilson@dtpjv.com).*



**FIVE POINTS BUSINESS DISTRICT**

2444 Washington St., Suite 100  
Denver, CO 80205  
303-832-5000

[www.fivepointsiz.org](http://www.fivepointsiz.org)

Visit [www.fivepointsbiz.org](http://www.fivepointsbiz.org) for details on upcoming events and opportunities.



**HISPANIC CHAMBER OF COMMERCE OF METRO DENVER**

924 W. Colfax, Suite 201  
Denver, CO 80204  
303-534-7783

[www.hispanicchamberdenver.org](http://www.hispanicchamberdenver.org)

- **Legislative Leadership Preview** – January 24  
7 a.m. – 9 a.m.  
Westin Denver Downtown – 1672 Lawrence St.  
For more information on events please contact Monica Rodriguez at 303-534-7783 or [mrodriguez@hispanicchamberdenver.org](mailto:mrodriguez@hispanicchamberdenver.org).
- **Welcome Reception** – January 25  
6 p.m. – 7:30 p.m.  
Hispanic Chamber of Commerce – 924 W. Colfax Ave., #201  
Come welcome the Hispanic Chamber Education Foundation 2012 Hispanic Leadership Development program participants.
- **Business After Hours**  
January 26  
5:30 p.m. – 7:30 p.m.  
Los Cabos II Restaurant – 1525 Champa St.
- **Hispanic Leadership Development Program**  
Program will assist mid-level professionals in their career. Program will begin **February 2012** and will be accepting applications online at [www.hcfdenver.org](http://www.hcfdenver.org).



**HISPANIC CONTRACTORS OF COLORADO**

646 Mariposa Street, Ste 100  
Denver CO 80204  
303-893-3893

[www.hispanic-contractors.org](http://www.hispanic-contractors.org)  
[info@hispanic-contractors.org](mailto:info@hispanic-contractors.org)

Visit [www.hispanic-contractors.org](http://www.hispanic-contractors.org) for details on upcoming events.



900 S. Broadway #350  
Denver, CO 80209  
[www.jviation.com](http://www.jviation.com)

Visit [www.jviation.com](http://www.jviation.com) for details on upcoming events and opportunities.







7200 S. Alton Way, A300, Englewood, CO 80112  
303-930-9000  
FAX 303-930-9001  
[www.kiewit.com](http://www.kiewit.com)

*Enabling/Utility CM/GC for the South Terminal Redevelopment Program*

**Current/Upcoming Work Packages:**

- **Early Work Package (EWP) B – Storm Sewer**  
Scope will include boring 1700lf of 66" diameter storm pipe micro tunneled or jack and bore, tie into 10" storm pipe with manhole, miscellaneous other removals, associated erosion control and signage and striping. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below). **Bid date extended to January 30<sup>th</sup>.**
- **Pena "X" to Train Station (Anticipated release date: January 20)**  
Kiewit will issue a request for proposals to a selected list of firms for this scope of work. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)

	<ul style="list-style-type: none"> <li>● <b>Phase II Excavation &amp; EWPC – T1 Demo (Anticipated release date: January 30)</b> Scope includes excavation to embankment, five mile haul to pond 927, temporary shoring, utility relocations/ demo of T-1 roadway and electrical work in terminal. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)</li> <li>● <b>East Secant Pile Wall (Anticipated release date: January 26)</b> Kiewit will issue a request for proposals to a selected list of firms for this scope of work. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)</li> </ul> <p style="text-align: center;"><b>Click here to view notices:</b> <a href="http://business.flydenver.com/bizops/bids.asp">http://business.flydenver.com/bizops/bids.asp</a></p> <p><b>All inquiries regarding packages should be made to:</b> Tyler Jones - TylerA.Jones@Kiewit.com Kiewit Building Group 2401 Picadilly Road, Aurora, CO 80011 Phone: 303-503-8591</p>
 <p><b>MORTENSON CONSTRUCTION</b> 1621 18<sup>th</sup> St., Ste 400 Denver, CO 80202 <a href="http://www.mortenson.com">www.mortenson.com</a> <b>Hotel CM/GC for the South Terminal Redevelopment Program</b></p>	<p>Visit <a href="http://www.mortenson.com">www.mortenson.com</a> for details on upcoming events and opportunities.</p>
 <p><b>ROCKY MOUNTAIN INDIAN CHAMBER OF COMMERCE</b> 924 W. Colfax Avenue Suite 104F Denver, CO 80204 303-629-0102 <a href="http://www.rmicc.org">www.rmicc.org</a></p>	
 <p><b>ROCKY MOUNTAIN MINORITY CONTRACTORS ASSOCIATION</b> 6880 S. Yosemite Ct. Suite 120 Denver, CO 80112 303-779-0775 <a href="http://www.rmmca.org">www.rmmca.org</a> <a href="mailto:RMMCA@aol.com">RMMCA@aol.com</a></p>	<p>Visit <a href="http://www.rmmca.org">www.rmmca.org</a> for details on upcoming events and contract opportunities.</p>
 <p><b>ROCKY MOUNTAIN MINORITY SUPPLIER DEVELOPMENT</b> 1445 Market Street suite 310 Denver, Colorado 80202 303-623-3037 <a href="http://www.rmmsdc.org">www.rmmsdc.org</a></p>	<p>Visit <a href="http://www.rmmsdc.org">www.rmmsdc.org</a> for details on upcoming events.</p>



**ROCKY MOUNTAIN SMALL AND DISADVANTAGED BUSINESS OPPORTUNITY COUNCIL**

[www.sadboc.org](http://www.sadboc.org)  
[info@sadboc.org](mailto:info@sadboc.org)

Visit [www.sadboc.org](http://www.sadboc.org) for details on upcoming events.



**SMALL BUSINESS TRANSPORTATION RESOURCE CENTER – WEST CENTRAL REGION**

6880 S. Yosemite Court, Suite 200  
Centennial, CO 80112  
303-290-6611

Are you a DBE, SDVOB, 8(a), WOSB or HUB Zone certified small business? Do you bid on transportation projects?

Ask us about:

- Short Term Lending Program
- Bonding
- Business Coaching
- Procurement Notifications/Networking Opportunities
- Workshops and Technical Assistance

Contact Lavonna Stathes, Project Director, at 303-290-6611 x 29 or email [lstathes@ccainfo.org](mailto:lstathes@ccainfo.org).



**SOUTH TERMINAL EXPANSION PARTNERS**

6950 S. Jordan Road  
Centennial, CO 80112  
303-617-6554

*Consolidated Foundations CM/GC for the South Terminal Redevelopment Program*

**South Terminal Expansion Partners (STEP)**, Construction Manager/General Contractor for the consolidated foundations, has issued a bid notice for the tensile fabric roof temporary truss and foundation work (roof anchors).

The package includes caisson drilling, rebar material and installation, concrete material and installation, steel fabrication and erection. The work is expected to begin in March 2012.

Visit <http://business.flydenver.com/bizops/bids.asp> to view the notice:

Interested subcontractors may contact Jeff Anker at: [J.anker@saundersci.com](mailto:J.anker@saundersci.com) to obtain the Prequalification Package.



**URBAN LEAGUE OF METRO DENVER**

2015 York St.  
Denver, CO 80205  
303-377-2790

[www.denverurbanleague.org](http://www.denverurbanleague.org)  
[info@denverurbanleague.org](mailto:info@denverurbanleague.org)

Visit [www.denverurbanleague.org](http://www.denverurbanleague.org) for details of upcoming events and contract opportunities.



**U.S. SMALL BUSINESS ADMINISTRATION**

721 19<sup>th</sup> St., Suite 426  
Denver, CO 80202  
303-844-2607

Check back for information on upcoming events and opportunities.



Advancing Women in Transportation

## WOMEN IN TRANSPORTATION

[www.wtscolorado.org](http://www.wtscolorado.org)

Visit [www.wtscolorado.org](http://www.wtscolorado.org) for details on upcoming events.

### OTHER UPCOMING EVENTS

- **Cherry Creek Business Women's Network Meeting** – 3<sup>rd</sup> Thursday of every month  
11 a.m. – 1 p.m.  
Elways at Cherry Creek. For details visit [www.CCBWN.org](http://www.CCBWN.org)
- **2012 Colorado Business Hall of Fame – Produced by the Denver Metro Chamber of Commerce and Junior Achievement-Rocky Mountain, Inc.**  
January 26  
6 p.m. – 9 p.m.  
Hyatt Convention Center – 650 15<sup>th</sup> St.  
This event recognizes outstanding Colorado business and civic leaders from past and present, publicizes the contributions of business leaders in our community and promotes the importance of the free enterprise system. To purchase a table or tickets, or for more information, contact Sonya Pritchard at 303-620-8023.

### CONTRACTING / JOB OPPORTUNITIES

#### Denver International Airport

Visit <http://business.flydenver.com/bizops/bids.asp> for more information and to download bid documents.

#### City and County of Denver

Visit the City and County of Denver website by visiting:

<http://www.denverhousing.org/procurement/templates/EProcurement/Suppliers/VendorHomePage.aspx>.

#### Regional Transportation District (RTD)

##### On-Call Design and Post Design Services

Request for Proposal (RFP) No. 12FC001- Provide **On-Call Design and Post Design Support Services** was issued Jan. 4, 2012. For this Contract, the RTD has specified a **DBE goal of Fourteen percent (14%)** for the work to be performed. Proposals will be received until 2:00 p.m. prevailing local time on February 2, 2012. [Edward.Gonzales@rtd-denver.com](mailto:Edward.Gonzales@rtd-denver.com)

For other solicitations, visit <http://www3.rtd-denver.com/elbert/CurrentSolicitations/index.cfm>

#### CDOT

Visit <http://www.coloradodot.info/business/bidding> for new open bidding opportunities.

#### Denver Public Schools

To view a comprehensive list of all current opportunities with DPS, visit <http://purchasing.dpsk12.org/>.

#### Denver Water

For contract opportunities, visit: <http://www.denverwater.org/DoingBusinesswithUs/RequestsforProposals/>. For job openings, visit: <http://www.denverwater.org/careers>

#### South Terminal Redevelopment Program

For information about the Program or upcoming solicitations, visit:

<http://business.flydenver.com/bizops/southTerminal/index.asp> or contact one of the following Program team members:

- Program Management Team Diversity & Outreach, Kelli Kelly - 303.542.7132, [DIAoutreach.Parsons@parsons.com](mailto:DIAoutreach.Parsons@parsons.com)
- Kiewit – Enabling/Utility CM/GC, John Todd – 303-930-9046, [john.todd@kiewit.com](mailto:john.todd@kiewit.com)
- STEP Consolidated Foundations CM/GC, Jeff Anker – 303-617-6554, [j.anker@saundersci.com](mailto:j.anker@saundersci.com)
- Mortenson – Hotel CM/GC, Marsha Nelson – 303-295-2511, [marsha.nelson@mortenson.com](mailto:marsha.nelson@mortenson.com)

Success doesn't just happen to people. You have to do something to make it happen. Following these steps will put you on the path to success. Heck, you will probably be the next success story.

**Additional Hot Hub tips for 2012:**

- **Small Business Development Center** – Denver:  
<http://www.denversbdc.org//resources/10-tips-to>
- **US DOT's Entrepreneurial Training Women and Girls Internship Program** -  
<http://www.osdbu.dot.gov/WG/index.cfm>



## DIA COMMUNITY EVENTS

~ **Becoming an ACDBE Partner at DIA**

2nd Friday of every month

9 a.m. – 10:30 a.m.

**Please RSVP:** [small.business@flydenver.com](mailto:small.business@flydenver.com) with the date you wish to attend.

Topics: ACDBE certification process, DIA concessions process, resources for small businesses and much more. The OFFICE OF ECONOMIC DEVELOPMENT –Division of Small Business Opportunity (DSBO) has offices also at:

DENVER INTERNATIONAL AIRPORT

Airport Office Building, Room 7810

8500 Peña Blvd.

Denver, Colorado 80249

**(303) 342-4358**

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**Note: This event is being offered by Denver Transit Partners (DTP)**

~ **"Bonding and Financial Guidance Program"**

Experts will provide financial guidance and bonding information. Sessions are designed for businesses interested in bidding on the Eagle P3 project with DTP and firms interested in **any other** projects. For full information or to RSVP, contact Suzanne Arkle Wilson at: [Suzanne.arklewilson@dtpjv.com](mailto:Suzanne.arklewilson@dtpjv.com).

Date: January 23, 2012 9am – 4pm

January 24, 2012 9am – 5pm

Location: Denver Transit Partners  
1670 Broadway, 27<sup>th</sup> floor  
Denver, CO 80202

## COMMUNITY EVENTS/OPPORTUNITIES



### ASIAN CHAMBER OF COMMERCE

924 W Colfax Ave, Suite 104g  
Denver, CO  
303-595-9737

[www.asianchambercommerce.org](http://www.asianchambercommerce.org)

- **Starting the New Year Right** – January 25  
5:30 p.m. – 7 p.m.  
Parr-Wiedner Law Library, City and County of Denver  
Building – 1437 Bannock St.  
The Asian Chamber Invites you to attend an informative panel discussion regarding issues and concerns in the areas of economic development, international trade and the non-profit sector. There is no charge for this event although RSVP's are required as seating space is limited. Light refreshments will be served.  
For more information visit  
[www.asianchambercommerce.org](http://www.asianchambercommerce.org).



Rocky Mountain

### ASSOCIATED BUILDERS & CONTRACTORS – ROCKY MOUNTAIN CHAPTER

2267 W. Yale Avenue  
Englewood, CO 80110  
303-832-5812

[www.abcrmc.org](http://www.abcrmc.org)

Visit [www.abcrmc.org](http://www.abcrmc.org) for information on upcoming events and opportunities.



### ASSOCIATED GENERAL CONTRACTORS OF COLORADO

1114 West 7<sup>th</sup> Ave., Suite 200  
Denver, CO  
303-388-2411

[www.agccolorado.org](http://www.agccolorado.org)

View [www.agccolorado.org](http://www.agccolorado.org) for information on upcoming events and opportunities.



### COLORADO ASSOCIATION OF BLACK PROFESSIONAL ENGINEERS AND SCIENTISTS (CABPES)

4301 E. Colfax Ave., Denver, CO 80220  
303-329-6251

[www.cabpes.org](http://www.cabpes.org)

Visit [www.cabpes.org](http://www.cabpes.org) for information on upcoming events.









### COLORADO BLACK CHAMBER OF COMMERCE

410 17<sup>th</sup> Street, Suite 1110  
Denver, Colorado 80202  
303-831-0720

[www.coloradoblackchamber.org](http://www.coloradoblackchamber.org)

Visit [www.coloradoblackchamber.org](http://www.coloradoblackchamber.org) for information on upcoming events.

 <p><b>COLORADO CONTRACTORS ASSOCIATION</b>  6880 S. Yosemite, Suite 200  Centennial, CO 80112  303-290-6611  <a href="http://www.coloradocontractors.org">www.coloradocontractors.org</a></p>	Visit <a href="http://www.coloradocontractors.org">www.coloradocontractors.org</a> for details on upcoming events and opportunities.
 <p><b>COLORADO DEPT OF LABOR &amp; EMPLOYMENT</b>  633 17<sup>th</sup> Street, Suite 201  Denver, CO 80202-3660  303-318-8000</p>	Visit <a href="http://www.coworkforce.com/e3/">www.coworkforce.com/e3/</a> for details on upcoming events and contract opportunities.
<p><b>COLORADO OFFICE OF ECONOMIC DEVELOPMENT AND INTERNATIONAL TRADE</b>  <a href="http://www.advancecolorado.com">www.advancecolorado.com</a></p>	Visit <a href="http://www.advancecolorado.com">www.advancecolorado.com</a> for details on upcoming events and opportunities.
 <p><b>COLORADO MINORITY BUSINESS OFFICE</b>  Colorado Office of Economic Development &amp; International Trade  1625 Broadway, Suite 2700  Denver, CO 80202  303-892-3840</p>	
 <p><b>COLORADO SMALL BUSINESS DEVELOPMENT CENTER NETWORK</b>  <a href="http://www.denversbdc.org">www.denversbdc.org</a></p>	Visit <a href="http://www.denversbdc.org">www.denversbdc.org</a> for details on upcoming events.
 <p><b>COLORADO WOMEN'S CHAMBER OF COMMERCE</b>  1624 Market St., Suite 340  Denver, CO 80202  303-458-0220  <a href="http://www.cwcc.org">www.cwcc.org</a></p>	<ul style="list-style-type: none"> <li>• <b>What is the Protect Your Mortgage and Accelerate the Payoff Sales Concept?</b>  January 25  8:30 a.m. – 9:30 a.m.  CWCC Offices – 1624 Market St., Suite 340  The Protect Your Mortgage and Accelerate the Payoff sales presentation will help highlight the benefit of purchasing a combination of term and cash value whole life insurance to protect your mortgage obligations.</li> <li>• <b>Business After Hours at Powder Room Studio</b>  January 25  5 p.m. – 7 p.m.  Powder Room Studio – 2845 Wyandot St., Denver  Join CWCC for an evening of business networking, drinks and appetizers at the Powder Room Studio.</li> </ul>

	<ul style="list-style-type: none"> <li>● <b>Mentoring Panel: There is Life After Corporate America</b> - January 27 9 a.m. – 10:30 a.m. CWCC Offices – 1624 Market St., Suite 340 People on average change jobs or careers seven times throughout their lives. We'll discuss how to leverage your corporate work experience and transfer those skills and accomplishments to other areas.</li> <li>● <b>Get Winning at the Isle of Casino Black Hawk</b> January 28 10 a.m. – 4 p.m. The Isle Casino Hotel Black Hawk Get Winning at The Isle Casino Hotel Black Hawk! Your trip with the Colorado Women's Chamber will include round trip bus transportation, \$10 cash back and a free Sunday brunch. The Isle Casino has over 1,000 hot slot machines and you can now bet up to \$100 on slots, blackjack, craps, roulette and poker.</li> <li>● The <a href="#">ATHENA Award</a> honors the Denver woman who best exemplifies: exceptional professional achievement, devotion to community service and generosity in actively assisting other women in their attainment of professional excellence and leadership skills. A special panel of business and community leaders will choose the ATHENA Award finalists from nominations. To nominate an individual, please visit the <a href="http://www.cwcc.org">www.cwcc.org</a>.</li> </ul> <p><b>Register for these events, by visiting the CWCC events page:</b> <a href="http://coloradowomenschamber.chambermaster.com/events">http://coloradowomenschamber.chambermaster.com/events</a></p>
 <p>2011 CHAPTER of the YEAR <b>CONFERENCE OF MINORITY TRANSPORTATION OFFICIALS (COMTO) COLORADO</b> Kimball Hall, 700 E. 24<sup>th</sup> Ave., Ste 3 Denver, CO 80205 <a href="http://www.comtocolorado.org">www.comtocolorado.org</a></p>	<p>Visit <a href="http://www.comtocolorado.org">www.comtocolorado.org</a> for details on upcoming events and opportunities.</p>
<p><b>DENVER GAY AND LESBIAN CHAMBER OF COMMERCE</b> P.O. Box 1678, Denver, CO 80201 303-595-8042 <a href="http://www.denverglc.org">www.denverglc.org</a></p>	<p>Visit <a href="http://www.denverglc.org">www.denverglc.org</a> for details on upcoming events and opportunities.</p>
 <p><b>DENVER METRO CHAMBER OF COMMERCE</b> 1445 Market Street Denver, CO 80202 303-534-8500 <a href="mailto:info@denverchamber.org">info@denverchamber.org</a></p>	<p>Visit <a href="mailto:info@denverchamber.org">info@denverchamber.org</a> for details on upcoming events and contract opportunities.</p>



**DENVER**  
THE MILE HIGH CITY

**OFFICE OF ECONOMIC DEVELOPMENT**

201 W. Colfax, Dept. 1005  
Denver, CO 80202  
720-913-1999

• **Limited Time Program to Get Workers Back on the Job**

Denver's Subsidized Employment Training Program is currently offering up to a \$10,000 reimbursement for committing to hire unemployed workers.

For more information please contact Rich Marr at 720-865-564 or visit [workforce.development@denvergov.org](mailto:workforce.development@denvergov.org)



**Denver Public Schools**

900 Grant St.  
Denver, CO 80203  
720-423-3200

[www.dpsk12.org](http://www.dpsk12.org) [info@dpsk12.org](mailto:info@dpsk12.org)

Visit [www.dpsk12.org](http://www.dpsk12.org) for details on upcoming events and contract opportunities.



**DENVER TRANSIT PARTNERS**

999 18<sup>TH</sup> Street, Suite 1201  
Denver, Colorado 80202  
303-297-5285

[www.denvertransitpartners.com](http://www.denvertransitpartners.com)

• **Bonding and Financial Guidance Program**

January 23 and 24

9 a.m. – 4 p.m. (Jan 23)

9 a.m. – 12 p.m. (Jan 24)

Denver Transit Partners - 1670 Broadway - Bronco Conference Room (Check-in on the 27<sup>th</sup> Floor)

Denver Transit Partners (DTP) is implementing a program that will create bond worthiness and provide financial guidance to small contractors. The first step involves attending a 1 ½ day seminar on Bonding and Insurance. Attendance of this foundation building seminar is required for any firm wishing to continue on in the Bonding Program and will be offered once a month from January 2012 through December 2012. For additional information, contact Suzanne Arkle Wilson, DBE/SBE Consultant at [Suzanne.arklewilson@dtpjv.com](mailto:Suzanne.arklewilson@dtpjv.com) or (303) 861-6872.

• **Register on iSqFt for bidding opportunities with Denver Transit Partners:**

- 1) Go to [www.denvertransitpartners.com](http://www.denvertransitpartners.com). Click the "Download the Form" link at the bottom right. Then click the "Contractor-Vendor Notice of Interest Form."
- 2) Fill out the form and return it to [opportunities@dtpjv.com](mailto:opportunities@dtpjv.com) or mail to 1670 Broadway, Suite 2700, Denver, CO 80202.
- 3) In 10 days you will be sent a prequalifications package. Fill out the form and return it with a copy of your DBE and/or RTD SBE certification.
- 4) Monitor the DTP website for bid opportunities.

*For more information, contact Linda Wilson, DTP DBE/SBE Liaison, at 303-297-5286 or [linda.wilson@dtpjv.com](mailto:linda.wilson@dtpjv.com).*



**FIVE POINTS BUSINESS DISTRICT**

2444 Washington St., Suite 100  
Denver, CO 80205  
303-832-5000

[www.fivepointsiz.org](http://www.fivepointsiz.org)

Visit [www.fivepointsbiz.org](http://www.fivepointsbiz.org) for details on upcoming events and opportunities.



**HISPANIC CHAMBER OF COMMERCE OF METRO DENVER**

924 W. Colfax, Suite 201  
Denver, CO 80204  
303-534-7783

[www.hispanicchamberdenver.org](http://www.hispanicchamberdenver.org)

- **Legislative Leadership Preview** – January 24  
7 a.m. – 9 a.m.  
Westin Denver Downtown – 1672 Lawrence St.  
For more information on events please contact Monica Rodriguez at 303-534-7783 or [mrodriguez@hispanicchamberdenver.org](mailto:mrodriguez@hispanicchamberdenver.org).
- **Welcome Reception** – January 25  
6 p.m. – 7:30 p.m.  
Hispanic Chamber of Commerce – 924 W. Colfax Ave., #201  
Come welcome the Hispanic Chamber Education Foundation 2012 Hispanic Leadership Development program participants.
- **Business After Hours**  
January 26  
5:30 p.m. – 7:30 p.m.  
Los Cabos II Restaurant – 1525 Champa St.
- **Hispanic Leadership Development Program**  
Program will assist mid-level professionals in their career. Program will begin **February 2012** and will be accepting applications online at [www.hcfdenver.org](http://www.hcfdenver.org).



**HISPANIC CONTRACTORS OF COLORADO**

646 Mariposa Street, Ste 100  
Denver CO 80204  
303-893-3893

[www.hispanic-contractors.org](http://www.hispanic-contractors.org)  
[info@hispanic-contractors.org](mailto:info@hispanic-contractors.org)

Visit [www.hispanic-contractors.org](http://www.hispanic-contractors.org) for details on upcoming events.



900 S. Broadway #350  
Denver, CO 80209  
[www.jviation.com](http://www.jviation.com)

Visit [www.jviation.com](http://www.jviation.com) for details on upcoming events and opportunities.



7200 S. Alton Way, A300, Englewood, CO 80112  
303-930-9000  
FAX 303-930-9001  
[www.kiewit.com](http://www.kiewit.com)

*Enabling/Utility CM/GC for the South Terminal Redevelopment Program*

**Current/Upcoming Work Packages:**

- **Early Work Package (EWP) B – Storm Sewer**  
Scope will include boring 1700lf of 66" diameter storm pipe micro tunneled or jack and bore, tie into 10" storm pipe with manhole, miscellaneous other removals, associated erosion control and signage and striping. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below). **Bid date extended to January 30<sup>th</sup>.**
- **Pena "X" to Train Station (Anticipated release date: January 20)**  
Kiewit will issue a request for proposals to a selected list of firms for this scope of work. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)

- **Phase II Excavation & EWPC – T1 Demo (Anticipated release date: January 30)**  
Scope includes excavation to embankment, five mile haul to pond 927, temporary shoring, utility relocations/ demo of T-1 roadway and electrical work in terminal. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)
- **East Secant Pile Wall (Anticipated release date: January 26)**  
Kiewit will issue a request for proposals to a selected list of firms for this scope of work. Kiewit will make the list of invited proposers available to M/WBE firms interested in contacting the proposers for subcontracting opportunities. (See contact below)

**Click here to view notices:**

<http://business.flydenver.com/bizops/bids.asp>

**All inquiries regarding packages should be made to:**

Tyler Jones - TylerA.Jones@Kiewit.com  
Kiewit Building Group  
2401 Picadilly Road, Aurora, CO 80011  
Phone: 303-503-8591



**MORTENSON CONSTRUCTION**  
1621 18<sup>th</sup> St., Ste 400  
Denver, CO 80202  
[www.mortenson.com](http://www.mortenson.com)  
**Hotel CM/GC for the  
South Terminal Redevelopment Program**

Visit [www.mortenson.com](http://www.mortenson.com) for details on upcoming events and opportunities.



**ROCKY MOUNTAIN INDIAN CHAMBER OF COMMERCE**

924 W. Colfax Avenue Suite 104F  
Denver, CO 80204  
303-629-0102 [www.rmicc.org](http://www.rmicc.org)

Visit [www.rmicc.org](http://www.rmicc.org) for details on upcoming events and opportunities.



**ROCKY MOUNTAIN MINORITY CONTRACTORS ASSOCIATION**

6880 S. Yosemite Ct. Suite 120  
Denver, CO 80112  
303-779-0775  
[www.rmmca.org](http://www.rmmca.org) [RMMCA@aol.com](mailto:RMMCA@aol.com)

Visit [www.rmmca.org](http://www.rmmca.org) for details on upcoming events and contract opportunities.



**ROCKY MOUNTAIN MINORITY SUPPLIER DEVELOPMENT**

1445 Market Street suite 310  
Denver, Colorado 80202  
303-623-3037  
[www.rmmsdc.org](http://www.rmmsdc.org)

Visit [www.rmmsdc.org](http://www.rmmsdc.org) for details on upcoming events.



**ROCKY MOUNTAIN SMALL AND DISADVANTAGED BUSINESS OPPORTUNITY COUNCIL**

[www.sadboc.org](http://www.sadboc.org)  
[info@sadboc.org](mailto:info@sadboc.org)

Visit [www.sadboc.org](http://www.sadboc.org) for details on upcoming events.



**SMALL BUSINESS TRANSPORTATION RESOURCE CENTER – WEST CENTRAL REGION**

6880 S. Yosemite Court, Suite 200  
Centennial, CO 80112  
303-290-6611

Are you a DBE, SDVOB, 8(a), WOSB or HUB Zone certified small business? Do you bid on transportation projects?

Ask us about:

- Short Term Lending Program
- Bonding
- Business Coaching
- Procurement Notifications/Networking Opportunities
- Workshops and Technical Assistance

Contact Lavonna Stathes, Project Director, at 303-290-6611 x 29 or email [lstathes@ccainfo.org](mailto:lstathes@ccainfo.org).



**SOUTH TERMINAL EXPANSION PARTNERS**

6950 S. Jordan Road  
Centennial, CO 80112  
303-617-6554

*Consolidated Foundations CM/GC for the South Terminal Redevelopment Program*

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The package includes caisson drilling, rebar material and installation, concrete material and installation, steel fabrication and erection. The work is expected to begin in March 2012.

Visit <http://business.flydenver.com/bizops/bids.asp> to view the notice:

Interested subcontractors may contact Jeff Anker at: [J.anker@saundersci.com](mailto:J.anker@saundersci.com) to obtain the Prequalification Package.



**URBAN LEAGUE OF METRO DENVER**

2015 York St.  
Denver, CO 80205  
303-377-2790

[www.denverurbanleague.org](http://www.denverurbanleague.org)  
[info@denverurbanleague.org](mailto:info@denverurbanleague.org)

Visit [www.denverurbanleague.org](http://www.denverurbanleague.org) for details of upcoming events and contract opportunities.



**U.S. SMALL BUSINESS ADMINISTRATION**

721 19<sup>th</sup> St., Suite 426  
Denver, CO 80202  
303-844-2607

Check back for information on upcoming events and opportunities.



Advancing Women in Transportation

## WOMEN IN TRANSPORTATION

[www.wtscolorado.org](http://www.wtscolorado.org)

Visit [www.wtscolorado.org](http://www.wtscolorado.org) for details on upcoming events.

### OTHER UPCOMING EVENTS

- **Cherry Creek Business Women's Network Meeting** – 3<sup>rd</sup> Thursday of every month  
11 a.m. – 1 p.m.  
Elways at Cherry Creek. For details visit [www.CCBWN.org](http://www.CCBWN.org)
- **2012 Colorado Business Hall of Fame – Produced by the Denver Metro Chamber of Commerce and Junior Achievement-Rocky Mountain, Inc.**  
January 26  
6 p.m. – 9 p.m.  
Hyatt Convention Center – 650 15<sup>th</sup> St.  
This event recognizes outstanding Colorado business and civic leaders from past and present, publicizes the contributions of business leaders in our community and promotes the importance of the free enterprise system. To purchase a table or tickets, or for more information, contact Sonya Pritchard at 303-620-8023.

### CONTRACTING / JOB OPPORTUNITIES

#### Denver International Airport

Visit <http://business.flydenver.com/bizops/bids.asp> for more information and to download bid documents.

#### City and County of Denver

Visit the City and County of Denver website by visiting:

<http://www.denverhousing.org/procurement/templates/EProcurement/Suppliers/VendorHomePage.aspx>.

#### Regional Transportation District (RTD)

##### On-Call Design and Post Design Services

Request for Proposal (RFP) No. 12FC001- Provide **On-Call Design and Post Design Support Services** was issued Jan. 4, 2012. For this Contract, the RTD has specified a **DBE goal of Fourteen percent (14%)** for the work to be performed. Proposals will be received until 2:00 p.m. prevailing local time on February 2, 2012. [Edward.Gonzales@rtd-denver.com](mailto:Edward.Gonzales@rtd-denver.com)

For other solicitations, visit <http://www3.rtd-denver.com/elbert/CurrentSolicitations/index.cfm>

#### CDOT

Visit <http://www.coloradodot.info/business/bidding> for new open bidding opportunities.

#### Denver Public Schools

To view a comprehensive list of all current opportunities with DPS, visit <http://purchasing.dpsk12.org/>.

#### Denver Water

For contract opportunities, visit: <http://www.denverwater.org/DoingBusinesswithUs/RequestsforProposals/>. For job openings, visit: <http://www.denverwater.org/careers>

#### South Terminal Redevelopment Program

For information about the Program or upcoming solicitations, visit:

<http://business.flydenver.com/bizops/southTerminal/index.asp> or contact one of the following Program team members:

- Program Management Team Diversity & Outreach, Kelli Kelly - 303.542.7132, [DIAoutreach.Parsons@parsons.com](mailto:DIAoutreach.Parsons@parsons.com)
- Kiewit – Enabling/Utility CM/GC, John Todd – 303-930-9046, [john.todd@kiewit.com](mailto:john.todd@kiewit.com)
- STEP Consolidated Foundations CM/GC, Jeff Anker – 303-617-6554, [j.anker@saundersci.com](mailto:j.anker@saundersci.com)
- Mortenson – Hotel CM/GC, Marsha Nelson – 303-295-2511, [marsha.nelson@mortenson.com](mailto:marsha.nelson@mortenson.com)