

AGENDA

- Welcome | Penny May
- DEN Concessions Update | Pam Dechant
- DDPHE COVID Safety Requirements | Abby Davidson
- RFP Re-Release | Pam Dechant
- Alcohol To Go & CBD Sales Initiatives | Branden Sowers
- DEN Security Briefing | Adam Steffl & Lisa Dittberner
- DEN Air Services Outlook | Ben Marwitz
- 2021 Minimum Wage Increase | James Kim
- Glass Recycling Program | Rudean Richardson

RFP RE-RELEASES



- Re-Released Later this Month
- Locations & Concepts
 - A West Sub Core 2 - Food & Beverage Marketplace
 - A West Sub Core 3 – Food & Beverage Marketplace
 - B East Sub Core 3 – Food & Beverage Marketplace
 - B East / C East – Three (3) Travel Convenience Locations
- Register with [BidNet - City & County of Denver Department of Aviation](#) for Available Opportunity Notifications

ALCOHOL TO GO & CBD COSMETIC SALES

ALCOHOL TO GO | RULE 47



- [Rule 47](#)
- [State Rules](#)
- DEN Additional Requirements:
 - Provide compostable containers with a label or sticker that conspicuously identifies the concession
 - Follow all other DEN specifications for container transparency and color
 - Use only approved DEN signage to advertise takeout drinks
 - Track sales of takeout alcoholic beverages separately for reporting purposes

For security reasons, the sale of glass bottles to-go
is strictly prohibited at DEN

CANNABIDIOL (CBD) COSMETIC SALES



Non-F&B retail Concessions may begin selling CBD cosmetic products

A permitted concession may only display and sell **topical, non-edible** CBD cosmetics

that are:

- Sourced and manufactured from registered or government-approved hemp sources;
- Tested for impurities and adulterations by the manufacturer or a third-party;
- Compliant with all applicable federal and state THC content restrictions;
- Labeled and marketed with absolutely no health-related claims or accompanying statements or imagery; and
- Specifically approved for sale by the concession at DEN
- Examples of non-edible CBD cosmetics include lotions, shampoos, and massage oils.

To participate in either Alcohol To Go or CBD Cosmetic Sales, please reach out to

Branden.Sowers@flydenver.com



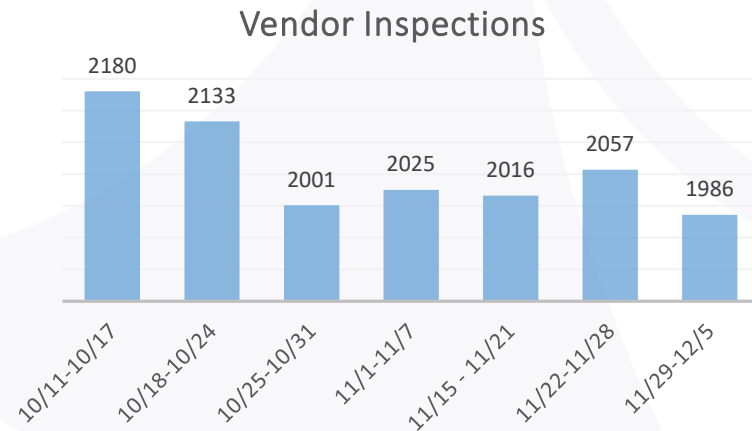
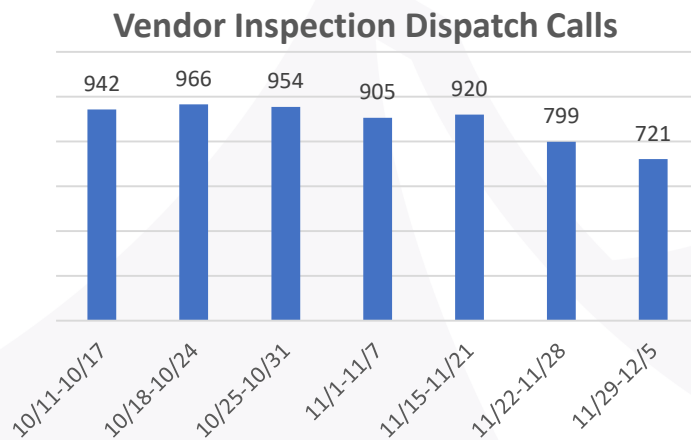
AIRPORT SECURITY UPDATE

ADAM STEFFL
DIRECTOR OF AIRPORT SECURITY
LISA DITTBERNER
PROGRAM SECURITY MANAGER
December 10th, 2020

AIRPORT SECURITY

- **Freight Elevator Operations and Staffing**

- Weekly review with DEN Concessions Team
- Additional staffing during holiday period and peak travel times
- Dispatch hours extended



BADGING - QUEUE MGMT SYSTEM

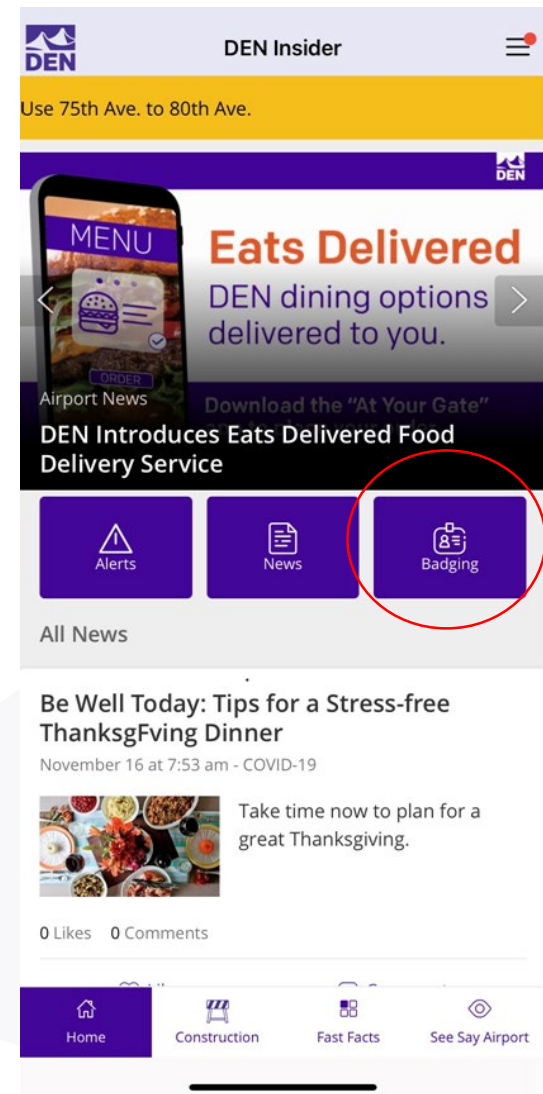
- Reduce wait times at the Badging Offices
- Boost Productivity & Operational Efficiencies
- Enhanced Customer Communication & Engagement



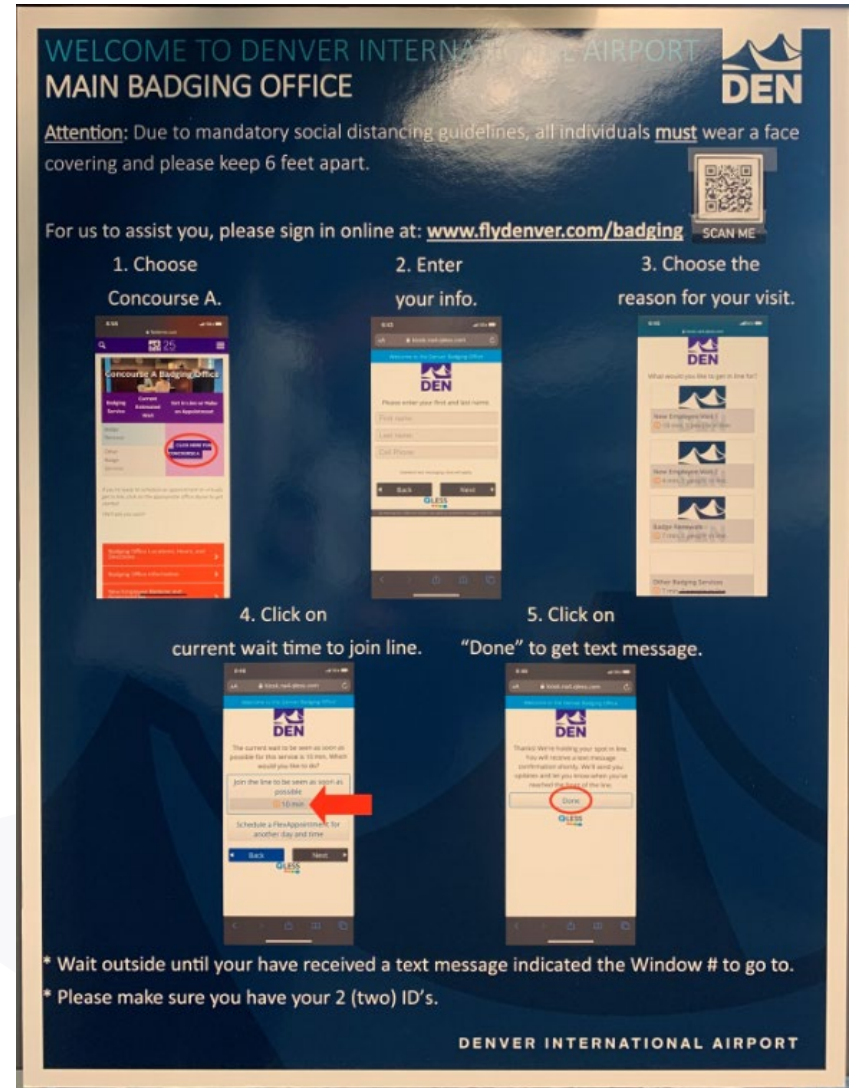
BADGING QUEUE MGMT SYSTEM



- Integrated with DEN Insider app
- Check-in remotely:
 - DEN Insider app
 - www.flydenver.com/badging website
- View wait times at both Badging Offices
- Join the Line immediately or make a future appointment for any Badging Service



BADGING QUEUE MGMT SYSTEM



- Large poster and signs
- Detailed step-by-step instructions for online Badging Office customer check-in
- QR code for easy website access

AIRPORT SECURITY

- **Furloughed Employee Badge Assistance Program**

- Special program during COVID-19 pandemic for Temporary Furlough Employees
- No need to re-badge employee. Program allows company to quickly re-hire employees on temporary furlough and return to workforce
- Email DENBackgrounds@flydenver.com for more information

- **Badge Revalidation Process and Expectations**

- Computer Station Training Waivers extended through February 1st
- PLEASE advise personnel **two forms of ID are REQUIRED**

- **Changes Coming Soon**

- Badge expiration: 1-year from date of issue (instead of birthday)
- Badge renewal period (will change from 30 days to 60 days)
- Authorized Signatories will be notified of effective date

AIRPORT SECURITY

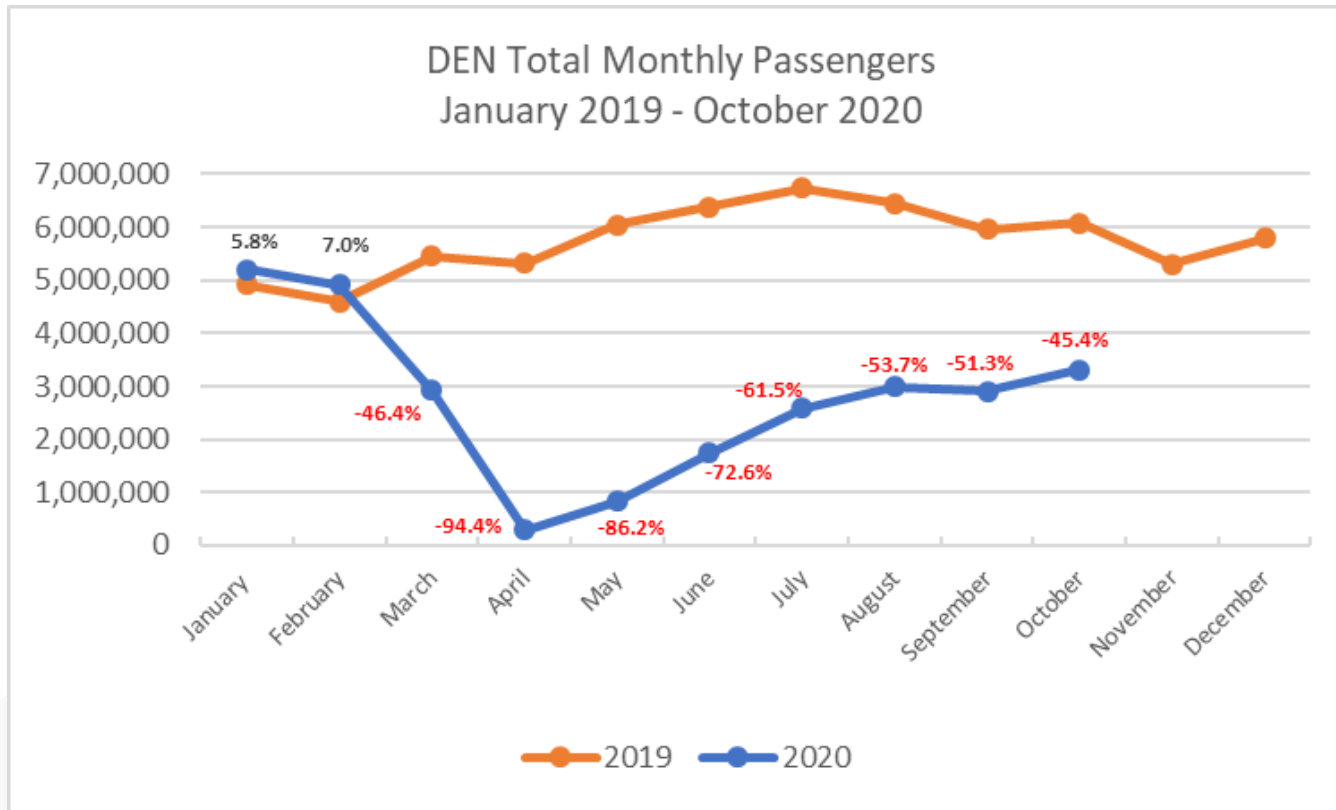


- **Badging Office Closures**
 - **Thursday, December 24th (City Required Furlough)**
 - **Friday, December 25th (Christmas)**
 - **Friday, January 1st (New Years Day)**

DEN MONTHLY PASSENGER TRAFFIC



- Through YTD October 2020, DEN traffic is down -52%

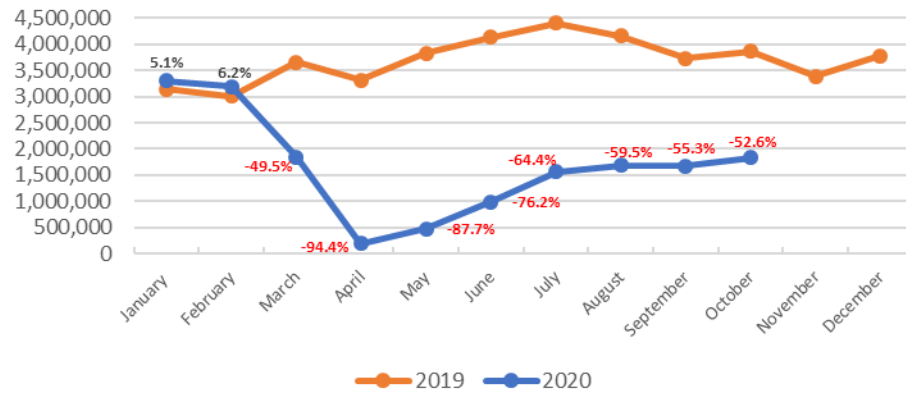


DEN'S CONNECTING & O&D PASSENGERS

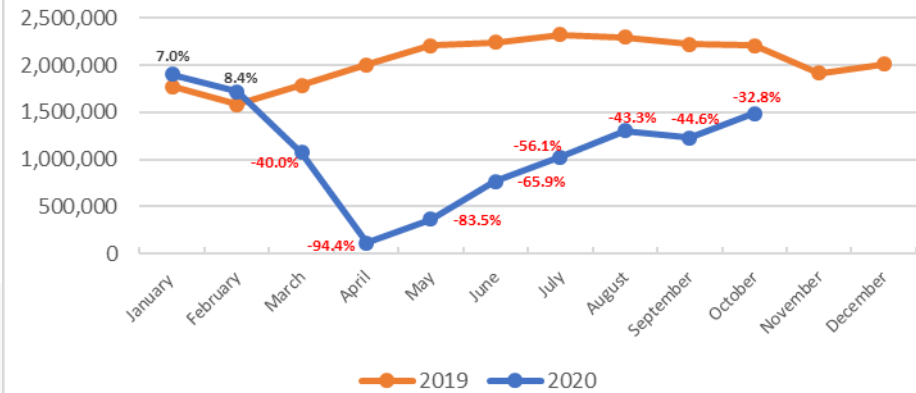


- DEN's Connecting passengers are leading the recovery so far with a -47% decline while O&D passengers are down -55%

DEN Monthly Originating/Destination Passengers
January 2019 - October 2020



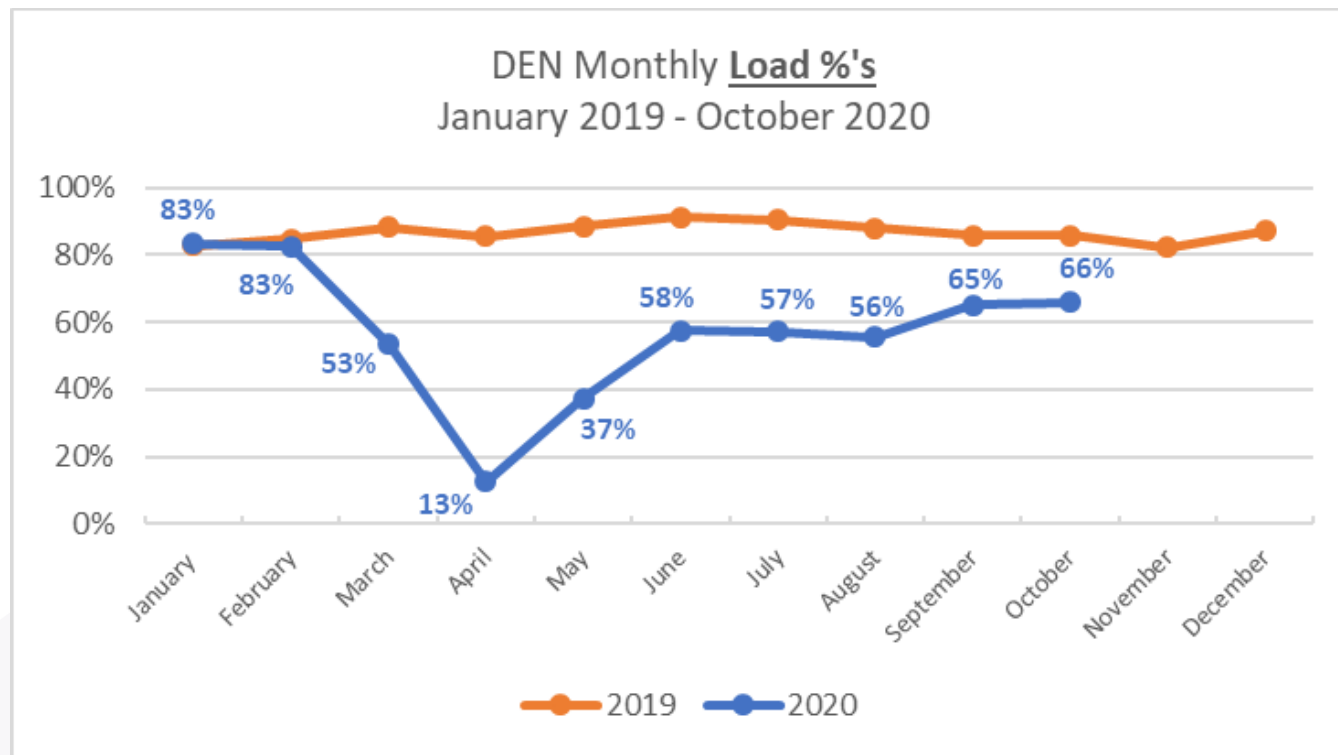
DEN Monthly Connecting Passengers
January 2019 - October 2020



DEN'S LOAD FACTORS



- DEN's average Load Factors are slowly recovering but still dramatically below historical levels

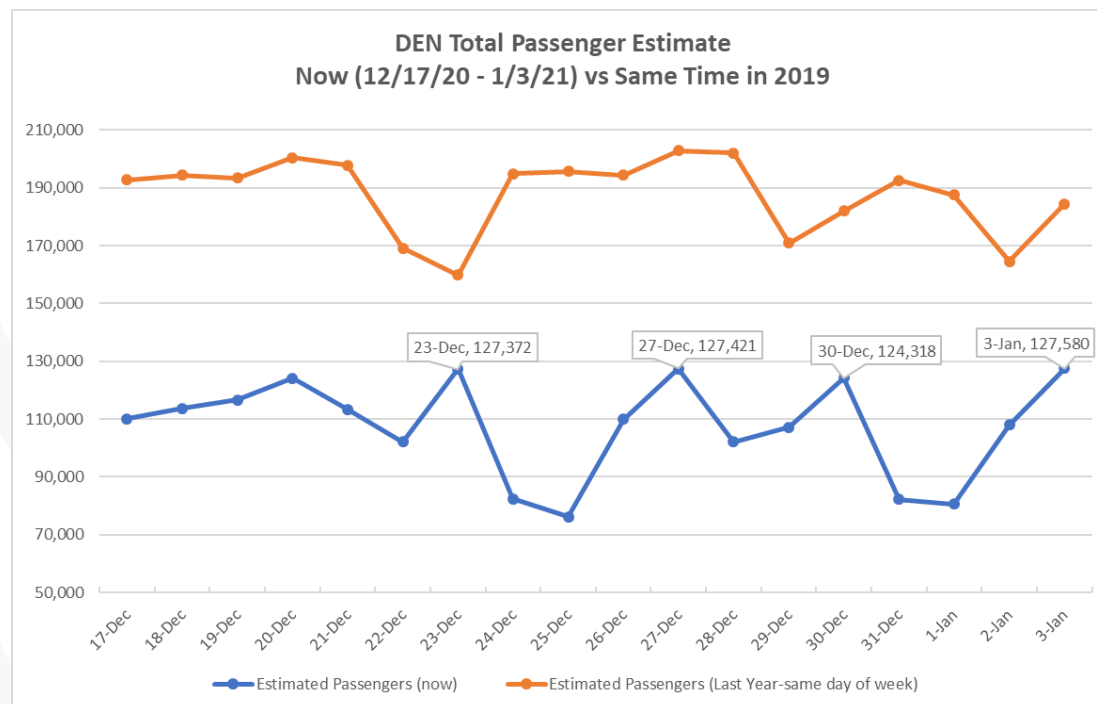


HOLIDAY TRAVEL ESTIMATES



- This year's holiday timeframe is likely to have -42% fewer total passengers and -51% less TSA volume than last year

Date	Day of Week	TSA Estimate	DEN Total Passengers Estimate
Dec 17, 2020	Thursday	34,135	110,112
Dec 18, 2020	Friday	35,235	113,660
Dec 19, 2020	Saturday	36,180	116,711
Dec 20, 2020	Sunday	38,470	124,096
Dec 21, 2020	Monday	35,146	113,375
Dec 22, 2020	Tuesday	31,674	102,174
Dec 23, 2020	Wednesday	39,485	127,372
Dec 24, 2020	Thursday	25,524	82,336
Dec 25, 2020	Friday	23,647	76,281
Dec 26, 2020	Saturday	34,064	109,884
Dec 27, 2020	Sunday	39,501	127,421
Dec 28, 2020	Monday	31,662	102,136
Dec 29, 2020	Tuesday	33,212	107,134
Dec 30, 2020	Wednesday	38,538	124,318
Dec 31, 2020	Thursday	25,497	82,247
Jan 1, 2021	Friday	24,998	80,640
Jan 2, 2021	Saturday	33,465	107,953
Jan 3, 2021	Sunday	39,550	127,580
	Total:	599,982	1,935,426
	YoY % Diff:	-51.2%	-42.7%



2021 SCHEDULES



- As of today, most DEN airlines do not have accurate schedules beyond February 2021

Current Schedule Status- DEN Domestic Airlines

Airline	Dec 2020	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021
Alaska Airlines	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Allegiant Air	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
American	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Boutique Air	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Delta Air Lines	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Denver Air	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Frontier	Accurate	Accurate	Partial	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
JetBlue	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Southwest	Accurate	Accurate	Accurate	Partial	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Spirit Airlines	Accurate	Accurate	Partial	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Sun Country	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule
United Airlines	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule

Current Schedule Status- DEN Int'l Airlines

Int'l Airlines	Dec 2020	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021
Aeromexico	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Air Canada	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
British Airways	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Cayman Airways	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
COPA	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Edelweiss Air	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Icelandair	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Lufthansa	Accurate	Accurate	Accurate	Partial	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Norwegian	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule
Volaris	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	Accurate	No Schedule	No Schedule	No Schedule	No Schedule
WestJet	Accurate	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule	No Schedule

CITY AND COUNTY OF DENVER MINIMUM WAGE 2021



- The minimum wage for the City and County of Denver, including DEN, will be increasing effective January 1st, 2021;
- For more information about the Denver Citywide Minimum Wage increase check out the link [here](#) or visit the Denver Auditor's website [here](#);
- Additionally, you will find the Denver Citywide Mandatory Site Minimum Wage poster [here](#);
- Should you have any questions, please feel free to contact auditor@denvergov.org or call (720) 913-5000.

- Environmental Sustainability remains an important objective at the airport:
 - Participation in recycling, composting and food donation is key to the airport's success in meeting our sustainability goal
 - The “Certifiably Green Program”
 - For more information on the Certifiably Green program, please contact Katie Zarachowicz with DEN Environmental at Katie.Zarachowicz@flydenver.com

GLASS RECYCLING - CLEAR INTENTIONS



- Clear Intentions - was a glass valet recycling company that collected, source separated and processed glass for local artists and the Rocky Mountain Bottling Company.
 - Clear Intentions will no longer service the airport
 - DEN Environmental is in process of looking at other alternatives
 - Stay tuned for more information in the 1st quarter of next year

RECYCLING AT DEN



- Single-streamed recycling containers are located in compactor rooms in the Center Core of each concourse and throughout the airport:
 - Deposit cans, bottles (glass and plastic) newspaper, office paper, cardboard and Styrofoam packing blocks in containers
 - No wood pallets, appliances, food waste and plastic bags are allowed in the containers

SINGLE-STREAM RECYCLING CAMPUS



Recycling compactors/roll-offs/front end loaders

AOB loading dock	Compactor
Gate A-32	outside on ramp
Gate A-38	Compactor chute
Gate A-46	outside on ramp
Gate B-24	compactor on ramp
Gate B-36 [®] #1	compactor chute
Gate B-36 #2	compactor on ramp
Gate B-39	compactor chute
Gate B-52	outside on ramp
Gate C-31	compactor
Gate C-38	compactor
Gate C-39	outside on ramp
Gate C-41	compactor
Gate C-48	compactor
Gate A-61 Recycle Gable top	outside on ramp
Gate B-81	outside on ramp