



**"Flight Plan – Chart Your Journey"
Construction Outreach Event – Aug. 3, 2011
Questions & Responses**

1. Q: When will the Requests for Proposals (RFPs) be released and how will a firm be selected?

A: The release date of various RFPs will differ, but firms are always encouraged to familiarize themselves with the information available on the *Business Center* page on DIA's website, at <http://business.flydenver.com/bizops/index.asp>.

South Terminal Redevelopment Program procurements are posted here and available for review. In addition to posting on the website, a number of procurements will be issued through direct solicitation to Minority and Women-owned Business Enterprises (M/WBEs). Notices of these solicitations will also be available at the DIA link above.

We also encourage you to monitor the Program's weekly email blast, which is sent out every Friday afternoon. This document includes information about the Program as a whole; and provides information on procurements, workshops, and other opportunities.

As far as how firms are selected, the procurement process is designed to be fair and transparent. As the process does vary from procurement to procurement, look to each RFQ or RFP for specific information. If you have questions on any specific procurement, instructions are also included in each RFQ or RFP on how to submit questions in writing to the Program Team.

2. Q: Will you provide a list of all attendees and contact information (including sponsor companies, etc.) from this event?

A: Yes, a list of attendees and participants will be posted on the South Terminal Redevelopment Program page at [flydenver.com](http://business.flydenver.com/bizops/southTerminal/index.asp) at:
<http://business.flydenver.com/bizops/southTerminal/index.asp>

3. Q: Do you intend to involve only local Colorado companies for the three projects?

A: All firms are encouraged to respond to RFQs and RFPs generated by the program. Company location is not a restricting factor.

4. Q: How is sustainability for airport projects being assigned? For example, how is AEC working with the airport without going through and RFP/competitive bid process?

A: Architectural Energy Corporation was on the original team and named in the program management (Parsons) contract.

5. Q: I am a certified WBE, DBE and SBE company which supplies commercial and industrial building materials. The meeting appears to be on subcontracting opportunities as opposed to supplying opportunities. Will there be opportunities for WBE/DBE/SBE suppliers who do not install or service?

A: The goal of the event on August 3 was to foster relationship building opportunities between the CM/GCs that have been selected for the Program and M/WBE firms interested in securing work on this and other projects. While we do not currently anticipate hosting "supplier only" outreach events, there will be opportunities to interact with decision makers at upcoming outreach events.