

# Commerce Hub August 2016

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August 2016

## Concessions Master Plan Overview

Denver International Airport, will present an overview of its new concessions master plan, hosted by our concessions team. This session will be held Thursday Sept. 1 at the Renaissance Denver Stapleton Hotel.

DEN has about 170 concession tenants and will be accepting proposals for many of these spaces within the next five years. The concessions master plan is initiating a new process for selecting service, retail, and food and beverage tenants at Denver International Airport.

The overview session will share opportunities associated with the new plan.



*DEN will hold a concessions master plan overview session Sept. 1 at the Renaissance Denver Stapleton Hotel.*

## Running a DEN Business Is a Family Tradition for This Businesswoman



*Photo courtesy of LeeAnna Fresquez*

LeeAnna Fresquez, the daughter of Lenny and Linda Fresquez, grew up in the Fresquez Companies Family business, but is venturing on her own soon.

Fresquez Companies just won a big contract at the [Denver International Airport](#). The company took over operations of Final Approach, a 9,000-square-foot building that serves as a waiting area for locals who are waiting to pick up arriving passengers. The Final Approach food court has Subway, Dunkin' Donuts, Zpizza, and Fresquez's new concept: [Tia's Authentic New Mexican Eats](#).

After college, Fresquez worked in accounting but returned to Albuquerque in 2009 to help her parents run the family business. The 33-year-old now serves as the company's executive vice president, running the business alongside her father.

"Nothing's been handed to me," Fresquez said. "I've learned every position and worked every position and know the company inside and out."

Fresquez recently moved to Denver to oversee the new business. She said working out of the Denver airport will be a new challenge.



### **Part-time DEN Employee Becomes a U.S. Citizen**

Join us in celebrating DEN employee Carolina Reynaga, along with 31 other citizenship candidates from 16 countries that took the [oath of allegiance](#) and became citizens of the United States on Tuesday, August 9, at the Community College of Aurora.

Carolina has worked part-time at DEN shining shoes for eight years. She took English and citizenship classes on the Lowry campus to help with preparation for

becoming a U.S. citizen, also known as naturalization.

Naturalization is the process by which U.S. citizenship is conferred upon foreign nationals after they fulfill the requirements established by Congress. Naturalized citizens enjoy nearly all the same benefits, rights and responsibilities that the Constitution gives to native-born U.S. citizens, including the right to vote. During fiscal year 2015, the number of immigrants who were naturalized was 729,995.



### **Denver International Airport Names Patrick Heck Chief Commercial Officer**

Denver International Airport announced the appointment of Patrick Heck as the airport's new chief commercial officer and executive vice president for global development. In this role, Heck will be in charge of commercial properties, concessions, parking and ground transportation, air service development, airline affairs, strategic partnerships, and economic development.

Heck began his career at DEN in 2006 as the airport's strategic advisor, overseeing the airport's performance measurement and strategic planning operations. From 2007 to 2009 he served as DEN's deputy manager for revenue and business development, where he was responsible for all commercial activities at the airport including food and beverage, retail, parking, and ground transportation. From 2009 to 2014 Heck served as the airport's chief financial officer, overseeing financial functions, including the capital improvement budget, debt portfolio and operating budget.

Heck is returning to DEN after most recently serving as vice president for commercial at the Manchester Airport Group USA, and prior to that as the chief financial officer at Continuum Partners in Denver.

Heck's long career in aviation started with United Airlines in 2000, when he served as the airline's senior business analyst for the United Flight Training Center. In 2003 he assumed the role of manager for United's flight training scheduling, and in 2005 he was named general manager for United's flight training services.

Heck earned a Master of Public Policy degree from the University of Chicago, and a Bachelor of Arts degree in public policy and music from the University of Denver.

"We are so happy to welcome Patrick Heck back to DEN. Patrick has a long history at DEN that includes experience managing billions of dollars in airport debt and assets, as well as a deep knowledge of the airport's financial and business operations," airport CEO Kim Day said. "Patrick will oversee our global development through ambitious revenue-generation and elite air service development programs as we grow our presence and increase connections around the world while keeping the costs to our airlines competitive."

Heck will assume his new role beginning Sept. 19, 2016.

## **Denver International Airport Sees Record Passenger Traffic during First Half of 2016**

Through the end of June 2016, Denver International Airport had the six busiest months in its history, tallying more than 27.5 million passengers.

**27.5  
Million**

Year-to-date passenger traffic at DEN was 6.8 percent higher than during the same time in 2015, with 27.5 million passengers. June 2016 also set a new monthly record with 5,208,947 passengers, an increase of 8.4 percent over June 2015.

“June marks the 10th consecutive record-setting month for passenger traffic at Denver International Airport and the busiest month in the history of this airport, driven by increases in airline capacity,” airport CEO Kim Day said. “We have also celebrated the addition of two new carriers and nine new nonstop destinations in just the first half of this year, and continue to seek out even more options to connect our passengers with the rest of the world.”

In the first half of 2016, DEN added the following new destinations, routes and carriers to its current portfolio of over 170 nonstop destinations:

- New international service by Lufthansa to Munich, Germany (MUC), and Air Canada to Montreal, Canada (YUL)
- New Frontier Airlines routes to: Charlotte, N.C. (CLT), Philadelphia, Pa. (PHL), Columbus, Ohio (CMH), Washington, D.C. (IAD), San Antonio, Texas (SAT), and Pittsburgh, Pa. (PIT)
- New carriers: Virgin America and Sun Country Airlines
- United Airlines’ new route to Hartford, Conn. (BDL), and new service to Richmond, Va. (RIC)
- Southwest Airlines’ new service to: Buffalo, N.Y. (BUF), Charleston, S.C. (CHS), Norfolk, Va. (ORF)
- Delta Air Lines’ new route to Los Angeles (LAX)
- Boutique Air’s new service to Vernal, Utah (VEL) and Moab, Utah (CNY)
- Great Lakes’ new service to Salina, Kansas (SLN)

The airport’s international passenger traffic in June increased 10 percent compared to the same month last year, with a total of 206,330 passengers. June was the first full month of Lufthansa’s new service from Denver to Munich, and the Air Canada nonstop flight to Montreal.

Mail, freight and express cargo operations saw 47.5 million pounds of cargo in June 2016, an increase of 6.7 percent compared to June 2015.

The complete June 2016 traffic report is available at: [June passenger\\_traffic](#)

## **Special Olympics Colorado Pulls in Record \$110,000 at Denver International Airport ‘Plane Pull’ Fundraiser**

Special Olympics Colorado set a new fundraising record during the fourth “Plane Pull” event at Denver International Airport, collecting more than \$110,000 in donations.

The Plane Pull, which was held on the morning of Saturday, Aug. 13, helps Special Olympics Colorado provide year-round training, competitions and leadership programs for more than 20,700 athletes with intellectual disabilities in Colorado.

“We had an incredible year with more than 55 teams competing against each other to pull a 164,000-pound plane the fastest” said Mindy Watrous, president and CEO of Special Olympics Colorado.

Teams were required to raise a minimum of \$1,250 to participate, and an estimated 2,500 individuals attended this year’s event. Prizes were given to teams for the fastest team time (Weld County Sheriff’s Office at 6.08 seconds), top team fundraiser (Hyatt Regency Denver \$4,400), top individual fundraiser (Amanda Wilson with the Parker Police Department \$2,225) and others.

“The annual Plane Pull at Denver International Airport continues to grow in popularity with an increasing number of participants and dollars raised for Special Olympics Colorado,” airport CEO Kim Day said. “We could not be happier to have helped set a new record for this incredible event and worthy cause, which we are exceedingly proud to be a part of.”

[Click here for more photos](#) from this year’s event.





*More than 55 teams competed in the Special Olympics Colorado Plane Pull at Denver International Airport on Aug. 13. The teams raised more than \$110,000 for the charity*



*Approximately 2,500 individuals on more than 55 teams competed to pull a 164,000-pound plane in the fastest time. Weld County Sheriff's Office team was the winner at 6.08 seconds. FedEx again loaned a jet for the event.*

## **Future Opportunities – DEN Projected Competitive Contracts**

Denver International Airport is committed to a strong partnership with our business community and to ensuring local businesses have viable opportunities in building DEN's future.

Below is a preview of upcoming business opportunities at DEN in advance of their advertisement. The City and County of Denver will assign M/WBE/DBE/SBE and other requirements to each contract when advertised. Visit the Office of Economic Development's "Do Business with the City" website to learn how to initiate a partnership with the airport and the City and County of Denver on future projects. This information will be updated regularly. DEN reserves the right to cancel or alter project information at any time.

**Project: 0308A (2016) HVAC Chemicals for DEN**

**Description:** HVAC Water Treatment Chemicals for Denver International Airport. No GOALS assigned, Independent Partnership. Buyer: Shannon Sprague (303) 342-2184.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** TBD

**Date Posted:** June 13, 2016

**Project: 0568A (2016) Fuel**

**Description:** Fuel (Unleaded and Diesel) for City operations. Not subject to S/M/WBE Ordinance. Buyer: Curtis Subia (303) 342-2113

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** TBD

**Date Posted:** June 13, 2016

**Project: 2016 MEP On-Call Design**

**Description:** On-call mechanical, electrical, and plumbing (MEP) design services for miscellaneous mechanical, plumbing, and electrical engineering issues and projects that arise. The projects could include airfield lighting, general lighting and power upgrades, controls upgrades, and HVAC/plumbing upgrades. All projects will be completed by individual task order. There will be a 25-percent MWBE goal assigned for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$2,000,000

**Date posted:** May 13, 2016

**Project: 2016 On-Call Architectural and Engineering Services**

**Description:** The four current 2014 on-call contracts will all expire on 9/30/2017 and are nearing contract maximum capacity. To ensure AIM Development has the contract availability and capacity to deliver the projected Capital Improvement



Projects and beyond 2016, new on-call architectural and engineering service contracts are required. We are proposing to select five on-call architectural and engineering service contracts for \$3,000,000 each for a total of \$15,000,000 total capacity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$15,000,000

**Date posted:** July 25, 2016

#### **Project: Asphalt and Concrete Recycle Facility Management**

**Description:** This project is for the management of the two asphalt and concrete recycling yards located at DEN. The operator will operate and maintain two sites located on DEN property for the purposes of recycling asphalt and concrete removed from and then used on project at DEN. Sales to third parties will be allowed under the contract. This project has been reviewed by DSBO and it has been determined that it is not subject to the DSBO ordinance and therefore will not have a goal assigned for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$2,500,000

**Date Posted:** May 2016

#### **Project: Concourse A West / A East / C East Expansion Design**

**Description:** This project is the design to expand the existing Concourse A in both the West and East Directions and Concourse C to the East. The Concourse A West Expansion will include the design of 10 new contact airline gates and construct 14 new hold-rooms. The Concourse A East expansion will include the design of 12 new contact airline gates with the construction of 15 new passenger hold-rooms. Both expansions will have a basement and two additional subcores with commercial concession space and office space available. The Concourse C East expansion will include the design of 10 new contact airline gates and 12 new hold-rooms. There will be a 17-percent M/WBE goal assigned to this opportunity.

**Anticipated Advertisement Date:** November 2016

**Estimated Project Value:** TBD

**Date Posted:** May 19, 2016

#### **Project: Concourse A West Expansion**

**Description:** This project is the construction of an expansion to the existing Concourse A in the west direction. The Concourse A West Expansion will include the design of 10 new contact airline gates and construct 14 new hold-rooms. This expansion will have a basement and two additional subcores with commercial concession space and office space available. Also included as part of this work is

all of the apron paving work required to park and service aircraft at the gates. There will be a 24-percent M/WBE goal assigned to this opportunity.

**Anticipated Advertisement:** November 2016

**Estimated Project Value:** TBD

**Date Posted:** May 19, 2016

**Project: Concourse A West Expansion - Project Management Team**

**Description:** Provide professional, technical and support personnel to perform project management services for the expansion of Concourse A-West, which may include but is not limited to assisting with planning, design project management, construction project management, and any other support services as required or designated. This project is the construction of an expansion to the existing Concourse A in the west direction. The Concourse A West Expansion will include the design of 10 new contact airline gates and construction of 14 new hold-rooms. This expansion will have a basement and two additional subcores with commercial concession space and office space available. Also included as part of this work is all of the apron paving work required to park and service aircraft at the gates. There is a 10-percent M/WBE goal assigned to this opportunity

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** May 18, 2016

**Project: Construction Services- Quality Assurance Materials Testing 2017**

**Description:** Denver International Airport is soliciting proposals for construction services. This contract will provide quality assurance materials testing personnel for use on airport projects. The successful proposer will need to demonstrate the ability to provide both full time and seasonal personnel that will work on projects through definition, design, construction and close out. This includes but is not limited to providing qualified personnel for laboratory managers, laboratory supervisors, laboratory testers and field testing personnel. It will be the successful proposer's responsibility to obtain and maintain the following laboratory accreditations for the DEN Quality Assurance Laboratory; American Association of Laboratory Accreditations (AALA), AASHTO Materials Reference Laboratory (AMRL), and ASTM Cement and Concrete Reference Laboratory (CCRL). There is a 10-percent M/WBE goal established for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** TBD

**Date posted:** May 18, 2016

**Project: Curbside Management Transportation Services Agreement**

**Description:** Provide curbside management, cab starter services, taxi dispatching, equal access to airport staging and loading areas, and monitor traffic flow in terminal curb loading areas. This project has been reviewed by DSBO, and it has been determined that it is not subject to the DSBO Ordinance and therefore will not have an M/WBE goal assigned for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$3,600,000

**Date posted:** March 30, 2016

#### **Project: Financial Advisor Services RFP**

**Description:** The Consultant will provide professional airport system financial and consulting services for the financial and economic management of the Airport and the planning and development of Airport Facilities. This project has been reviewed by DSBO and it has been determined that it is not subject to the DSBO Ordinance and therefore will not have an M/WBE goal assigned for this opportunity.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** \$2,000,000

**Date posted:** April 25, 2016

#### **Project: Geotechnical Services**

**Description:** Denver International Airport is soliciting proposals for geotechnical services. This contract will provide geotechnical services for use on airport projects. The successful proposer will need to demonstrate the ability to provide geotechnical services including, but not limited to, soil borings and sampling, soils assessments, ground water investigation and recommendations for foundations and subgrade. Specifications for contracts regarding soil conditioning, soil stability, and subgrade may be required. In addition the successful proposer will need to demonstrate the ability to compose clear and concise geotechnical reports that incorporate research into the geology of the area being studied as well as the empirical data gathered in the field and laboratory. There is a 10-percent M/WBE goal established for this opportunity.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** May 18, 2016

#### **Project: HTC Baggage Handling Services**

**Description:** DEN is seeking to hire a full-time provider to operate a baggage drop service to be located on level 1 of the train platform. The DEN Baggage delivery service will partner with our operating airlines to provide complimentary bag check-in. Customers will check their bag(s) at the ticket counter located at DEN's train

platform and operator shall transfer bags via vehicle from train platform location to induction points at the main terminal. Operator shall print boarding passes for participating airlines. The hours of operation will be 6 a.m. to 6 p.m. and may vary to meet the needs of the traveling public. Bag drop cut-off time will be no less than 90 minutes and no more than four hours prior to scheduled departure time.

**Anticipated Advertisement Date:** August 25, 2016

**Estimated Project Value:** \$3,120,000

**Date posted:** July 25, 2016

#### **Project: On-Call Electrical Construction**

**Description:** On-Call Electrical construction services consisting of various electrical construction, including, but not limited to power devices, equipment and circuiting, lighting equipment, low and medium voltage, and fire alarms. There is a 35-percent M/WBE goal established for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$4,000,000

**Date Posted:** March 2016

#### **Project: On-Call Industrial Design Services**

**Description:** On-call industrial design services for miscellaneous engineering issues. The Airport maintains on-call professional design services contracts to provide, mechanical engineering, electrical engineering and cost estimating services on an as needed basis. There is a 20-percent M/WBE goal established for this opportunity.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$2,000,000

**Date Posted:** April 18, 2016

#### **Project: On-Call Professional Services for Parking Garage Repairs**

**Description:** The Consultant shall provide professional services on an on-call basis to address the repair and moisture protection needs for the DEN parking garages, the Terminal roadways and bridges and other repairs or moisture protection repairs as assigned. The professional work shall include but not be limited to: inspections, reports, investigations, analysis, recommendations, designs, specifications, construction documents, construction administration, and construction inspection.

**Anticipated Advertisement Date:** August 3, 2016

**Estimated Project Value:** \$4,000,000

**Date Posted:** June 27, 2016

**Project: On-Call Wayfinding Signage Design 2016**

**Description:** DEN is seeking a qualified firm to research, analyze and develop the concept, design, construction drawings and specifications for a new wayfinding and signage system on one or more concourses/terminal at DEN. Use of digital design and electrical design (for edge-lit or illuminated signs) could also be considered as components of the design proposal. Utilization of the "Signage and Wayfinding Guidelines" dated March 2015 will be used as a basis for all design decisions. The signage design firm will be asked to help DEN manage the construction administration of the project as the Designer of Record (DOR). 17-percent M/WBE goals assignment.

**Anticipated Advertisement Date:** September 8, 2016

**Estimated Project Value:** \$1,500,000

**Date posted:** August 8, 2016

**Project: Peña Design Build Project**

**Description:** Denver International Airport is soliciting proposals for a design build-build team for the upcoming project on Peña Boulevard. This contract will select a team for design and construction on the Pena reconstruction effort. The design work will include; but is not limited to, roadway design, pavement design, erosion control, structural design of a new structure and the widening of several existing structures, preparation of plan documents and specifications. The construction work will build the new sections of Peña and will follow through to closeout. This project has a MWBE goal of 25-percent Design and 15-percent Build.

**Anticipated Advertisement Date:** October 2016

**Estimated Project Value:** TBD

**Date Posted:** June 2, 2016

**Project: Peña Project Management Team RFP**

**Description:** Denver International Airport is soliciting proposals for a project management team for upcoming major projects on Peña Boulevard. This contract will provide staff augmentation for the roadway and bridge structure work on Pena Boulevard. This includes, but is not limited to, providing a project manager, a design manager, a construction manager and lower level engineers, Contract administrators and auxiliary staff to manage the workload. There will be a 25-percent M/WBE goal associated with this procurement.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** ---

**Project: Premium Value Concessions TPA RFP**

**Description:** The Department of Aviation for the City and County of Denver is requesting proposals for the purpose of selecting a firm to serve as a Third Party Administrator (TPA) for the Premium Value Concessions Program (PVC). The TPA will facilitate the program, calculate program scoring performance metrics, facilitate the appeals process, produce monthly evaluation reports, and determine the program's participants' program eligibility statuses.

**Anticipated Advertisement Date:** September 7, 2016

**Estimated Project Value:** \$1,700,000

**Date posted:** August 8, 2016

#### **Project: Professional Services On-Call**

**Description:** Denver International Airport is currently qualifying firms for addition to a pool of companies with specialized skills that the airport may require from time to time. Projects range in size and across categories, and consultants will be utilized on an on-call basis. Qualified firms and/or individuals interested in providing services to the Airport are invited to submit a Statement of Qualifications.

**Anticipated Advertisement Date:** August 2016

**Estimated Project Value:** \$850,000

**Date Posted:** June 7, 2016

#### **Project: Professional Services Research Survey Firm**

**Description:** Denver International Airport is seeking a research and survey firm to assist it in meeting and measuring its customer satisfaction efforts and to help guide our customer experience initiatives and projects. This is an on-call project with certain scope identified and other projects that will be identified on an as-needed basis.

**Anticipated Advertisement Date:** September 15, 2016

**Estimated Project Value:** \$450,000

**Date posted:** August 16, 2016

#### **Project: Project Controls Contract for Project Support and Management**

**Description:** Staff augmentation consultant to provide project controls and management support services, to include: cost estimation; claims analysis; scheduling and schedule analysis; Oracle Primavera Unifier development; and contract administration support. Services are expected to cover a range of project controls and management related functions in support of the Project Management Office and Project Controls using a task order format. Typical examples of positions to be filled, but not limited to, are contract administrators, estimators, schedulers,



Unifier application technicians/developer/ administrator. Current systems include Oracle Primavera Unifier and Primavera P6 software project management systems for its project management software applications and expects to enhance these systems further to improve DEN's ability to minimize costs associated with implementation of capital projects. There is a 25-percent M/WBE goal established for this opportunity.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** May 18, 2016

### **Project: Project Management and Support Services**

**Description:** Provide professional, technical and support personnel to perform project management services, which may include but not limited to assisting with planning, design project management, construction project management, and any other support services as required on capital projects designated for such services by the airport. There will be a 25-percent MWBE goal assigned for this opportunity.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** May 19, 2016

### **Project: Project Management and Support Services - Defined Selection Pool**

**Description:** Provide professional, technical and support personnel to perform project management services, which may include but not limited to assisting with planning, design project management, construction project management, and any other support services as required on capital projects designated for such services by the airport. There will be a 20-percent SBE goal assigned for this opportunity.

**Anticipated Advertisement Date:** September 2016

**Estimated Project Value:** TBD

**Date Posted:** May 19, 2016

## **Commerce Hub Upcoming Events**

### **2016 Contractor Conversation Series**

WorldPort – Conference Room E – 24735 East 75th Avenue, Denver, CO 80249

Thursday mornings at 9 a.m. on the following dates:

- October 6, 2016
- November 3, 2016
- December 1, 2016

Visit [Contractor Conversations](#) to RSVP.

## Other Upcoming Events

### Enter the Trades and Help Build Denver

The Construction Careers Now program consists of a four-week “Introduction to Construction Careers” curriculum. During the third week of the course, students will attend a **hiring fair** and meet numerous “eager to hire” construction contractors, who have career opportunities available now in the trade of your choice.

#### Program Length

Four weeks (16 classes)

Monday thru Thursday – 5 p.m. to 8 p.m.

The Hiring Fair is on the third Thursday of the course – 3 p.m. to 5 p.m.

**Location:** Emily Griffith Technical College, 1205 Osage St. Denver, Colo. 80204

**Cost:** Industry Sponsored Tuition (no cost to participant)

Visit [Construction Careers Now](#) for full details or to register. The first class session begins on Sept. 12, 2016.

## U.S. Department of Transportation Bonding Education Program

### A Class Built to Help Your Company Succeed Register Today for This Bonding Education Program

This Bonding Education Program is designed specifically for small business contractors and subcontractors. No construction company can grow without bonding capability, and this Bonding Education Program is strongly endorsed by past students because it offers much more than just bonding information.

This Bonding Education Program is designed to strengthen your company and grow your bonding capacity. You will hear from top executives in construction accounting, contract negotiation, dispute resolution, strategic planning and project estimating. You will also meet one-on-one with a bonding agent to determine a plan to increase your bonding capacity. The agent will help you assemble the materials needed for a complete bond application.

**This program is free to qualified businesses.**



**Would I encourage other people to come? Yes, yes, yes!**

"I've learned a lot about contracts, bonding and accounting. We got good advice from some very smart people. We got a lot of insight into business. Would I encourage other people to come? Yes, yes, yes!"

Roger Bartlett, Affordable Concrete

#### **How is this program different?**

**High level instructors:** A construction attorney, construction CPA, prime contractor estimator and surety underwriter will give you valuable insight.

#### **You'll learn about bonding, plus:**

- Business Plans
- Marketing
- Bidding
- Estimating
- Contract
- Negotiation
- Project Management

- Construction Accounting
- Dispute
- Resolution
- Access to Finance

**Meet one-on-one with a bonding agent** to define a plan to get you bondable or acquire a higher bond.

**When:** Oct. 5 - Nov. 16 -- Wednesdays from 4:30 – 7 p.m.

**Location:** Denver Public Schools, 2700 W. 7th Ave.

**Registration deadline:** Sept. 26, 2016

**Contact:** [ShellyM@WestCentralSBTRC.com](mailto:ShellyM@WestCentralSBTRC.com)

**For more information call:** (303) 800-3711



**This is a program of the U.S. DOT Small Business Services  
and the Surety & Fidelity Association of America.**

## DEN Commerce Hub



Jeppesen Terminal, Level 6, West  
Open Monday - Friday, 8 a.m. to 4 p.m.  
(303) 342-2351

Email: [DIACommerceHub@flydenver.com](mailto:DIACommerceHub@flydenver.com)



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