July 2016 Commerce Hub News

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July 2016

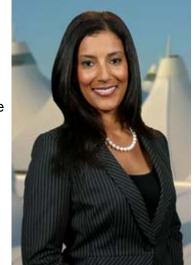
Heather Barry Is Leaving DEN Commerce Hub

After a decade with the City and County of Denver and five years at Denver International Airport,

Heather Barry, the DEN Commerce Hub's director of business affairs, has announced she is leaving her position to pursue a new opportunity in the aviation industry.

Barry says she is proud of the work that her team has accomplished during the five years of her leadership. In

2015, the FAA recognized Denver International Airport with the Disadvantaged Business Enterprise Advocate and Partner Award.



Barry expresses her deepest gratitude and sincere thank you for the support she has received from the community and industry partners over the years, and especially from Mayor Hancock, DEN CEO Kim Day, DEN Chief of Staff Eric Hiraga, and the Commerce Hub team.

We wish Heather the best as she begins the next chapter of her career.

Denver International Airport Selects Preferred Firm to Make Improvements to Its Jeppesen Terminal

Denver International Airport has selected a consortium led by Ferrovial Airports to enter into exclusive negotiations for a public-private partnership (P3) to make much needed improvements to the airport's Jeppesen Terminal.

The airport is negotiating with Ferrovial to define the terms and scope of work for the initial phase of the project, called pre-development. If an agreement is reached, the contract for the pre-development phase of work will then be presented to the Denver City Council for approval in August, with concurrence by Denver Mayor Michael B. Hancock. Should the pre-development phase contract be approved, it would lead to approximately six months of additional negotiations to further refine the scope of work, design, financial terms and schedule for a potential long-term P3. At the end of the pre-development phase, the airport and City will make a decision whether to proceed with this P3.

The Jeppesen Terminal features 1.5 million square feet of space, and includes passenger ticketing, baggage claim, ground transportation, international arrivals, shops and restaurants, office areas, and the Transportation Security Agency (TSA) security checkpoints. Every DEN passenger experiences the Jeppesen Terminal, whether by heading to the TSA checkpoints prior to a flight, or after arriving at the terminal from the concourses.

As DEN looks to the future to better serve its passengers in the safest, most effective way possible, the Jeppesen Terminal revival aims to embrace a new, modern airport experience through three main areas of improvement: consolidating the airline ticket counters and consolidating and relocating the TSA screening areas to Terminal Level 6; modifying the baggage handling system in and under the terminal to support the relocated ticket counters; and redesigning the shopping, dining and overall passenger experiences available in the terminal.

To achieve this vision, DEN is pursuing a P3 model that seeks the creativity, expertise and capital from the private sector to help reimagine the layout and use of the terminal. At the same time, DEN is working closely and collaboratively with the

TSA to design an innovative security screening prototype that is more efficient and passenger friendly and could someday become a model for other U.S. airports. DEN plans to move forward with the airline ticket counter and TSA screening relocation regardless of whether an agreement is reached on the public-private partnership. Should this happen, DEN would use another project-delivery method.

The airport began a robust, fair and highly competitive procurement process in January 2015 by reaching out to the private development community for qualified partners. The airport then released a request for qualifications, which sought teams with the financial capacity and credentials needed for a project of this scale. As a result of that process, the airport identified four teams, which were shortlisted to bid on a final request for proposals for the project. Three firms responded to the airport's request for proposals.

All the proposals were evaluated by an independent panel with expertise in finance, public-private partnerships, transportation, design and aviation. They were also validated by technical and financial advisors, including KPMG and O'Melveny & Myers. The specific terms of the pre-development contract between DEN and Ferrovial will be available in August when it is presented to the Denver City Council.



Jeppesen Terminal's Great Hall

The pre-development contract with Ferrovial includes participation from other local, national and international companies:

- Equity Partners: Ferrovial Airports International Ltd., JLC/Saunders joint venture, which includes Saunders, Magic Johnson Enterprises and Loop Capital
- Design and Build Partners: Ferrovial Agroman and Saunders Construction, Inc.
- Architects: Luis Vidal + Architects, Harrison Kornberg Architects and Anderson Mason Dale
- Local Engineers/Contractors: Intermountain Electric, Civil Technology,
 Gilmore Construction, Sky Blue Builders and Burgess Services
- Equity Partners Legal Advisors: Gibson, Dunn & Crutcher
- Financial Advisor: Citibank

The P3 will leverage the expertise of these firms that have experience at DEN and in airports around the world, and these firms will partner with DEN to share in both the financial risk and future revenues.

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'Water Brings Life to Land' Ebbs and Flows at Denver International Airport

To help celebrate National Lakes Appreciation Month, passengers at Denver International Airport (DEN) can connect with Colorado's water through a new

temporary art exhibit, "Water Brings Life to Land."

The exhibit, which can be seen at the southeast end of the Jeppesen Terminal on Level 5 through October, is a collaboration among the Barr Lake & Milton Reservoir Watershed Association and Colorado Parks and Wildlife.

Display cases feature different educational topics about water, including: watersheds; how too many nutrients degrade water quality; why it's important to keep Colorado's water clean; things to do at nearby Barr Lake State Park and other state parks; and different ways to safely enjoy Colorado's water.

The exhibit seeks to inspire travelers to have an awareness about living within or traveling to other watersheds, and why it's important to protect water quality everywhere.

Additional information about Barr Lake & Milton Reservoir can be found at http://www.barr-milton.org and Colorado Parks and Wildlife at http://cpw.state.co.us.

See photos of the "Water Brings Life to Land" exhibit at DEN here.



2016 Summer Event Series Continues

Events at DEN is an ongoing series of public events that brings family-friendly entertainment, activities,

music, movies and more to the plaza that connects the Jeppesen Terminal with the Westin Denver International Airport. DEN features events found only at the airport – such as open-air movies on the plaza – as well as events that connect visitors with major happenings in and around the Denver community, including local art and music. Below is the remaining schedule for the 2016 Summer Events Series:

Film on the Fly – "E.T. the Extra Terrestrial"
 Aug. 18, 5 p.m. – 10:30 p.m.
 (Movie begins around sunset)

Wheels Up! – Bike Celebration

Aug. 20, 10 a.m. – 6 p.m.

A tribute to our bike-friendly culture, the event will feature a bike skills course complete with loaner bikes, along with raffle prizes, a band and more.

 FISE World Denver 2016 Welcome Party Sept. 1, 3 p.m. – 7 p.m. Welcome party for the world action sports series hosting over 250 of the top international amateur and professional athletes in freestyle BMX (bicycle motorcross), Flatland BMX, skateboarding and scooters.

All events are FREE and will be held on the open-air plaza located on Level 5 between Jeppesen Terminal and the Westin hotel.



Special Olympics to Host Fourth Annual Plane-Pull Fundraiser at Denver International Airport

Recruit your friends and start your training. Special Olympics Colorado, in partnership with Law Enforcement Torch Run and Subway, will host its fourth-annual Plane-Pull fundraiser at Denver



International Airport on Saturday, Aug. 13, 2016. Proceeds from the event will help Special Olympics Colorado provide year-round training, competitions and leadership programs for more than 20,000 athletes with intellectual disabilities in Colorado.

The Special Olympics Plane Pull is a competition among teams of up to 25 people. Teams will attempt to pull a 164,000-pound airplane 12 feet in the least amount of time. Teams are required to raise a minimum of \$1,250 to participate, and individuals without a team are encouraged to join the Special Olympics Colorado team "SOCO Strong" with a \$50 registration fee. The event will include exhibits, vendors, food and entertainment. Prizes will be given for the fastest team time, slowest team time, best-dressed team, top team fundraiser, top individual fundraiser, fastest law-enforcement team, and others.

"The Plane Pull is a one-of-a-kind, fun experience that helps us further our mission to create an inclusive and welcoming society for all Coloradans with intellectual disabilities," said Mindy Watrous, president and CEO of Special Olympics Colorado. "Using the power of sports, our athletes have opportunities to develop as leaders, to discover new strengths and abilities and to find success on the playing field and in life. We do not charge our athletes to participate and that is thanks to the support we receive from generous Coloradans at events like the Plane Pull! This year we hope to raise over \$100,000 and we are inviting the whole community to come out and help us make a positive impact on our athletes' lives."

The event will be hosted at Signature Flight Support, located at Denver International. There is no minimum number of team members required to pull the plane, and Special Olympics Colorado will have volunteer plane pullers on-site if your team would like extra sets of hands. The deadline for highest fundraiser for this year's event is 3 p.m. on Aug. 12 – registration is open until 11 a.m., Aug. 13.

"Since we began our partnership with Special Olympics Colorado, the annual plane-pull event continues to grow in popularity and has raised more than \$250,000 to support this important program," airport CEO Kim Day said. "We are excited to once again open our facility to this incredibly heartwarming, fun and spirited competition."

To register, visit www.SpecialOlympicsCO.org. All participants will receive a commemorative T-shirt. Fundraising tips and tools are available online as well. The 2016 Special Olympics Colorado Plane Pull is presented by Subway and supported by the following partners: Law Enforcement Torch Run, Denver International Airport and Signature Flight Support.

What: Plane Pull event benefiting Special Olympics Colorado

When: Saturday, Aug. 13 – Check-in begins at 9 a.m., event begins at 11 a.m. Where: Signature Flight Support at DEN, located at 7850 Harry B. Combs Parkway

Future Opportunities – DEN Projected Competitive Contracts

Denver International Airport is committed to a strong partnership with our business community and to ensuring local businesses have viable opportunities in building DEN's future. The City and County of Denver and DEN procurement procedures are designed to be fair, transparent, and allow competition to thrive.

Below is a preview of upcoming business opportunities by type of procurement at DEN in advance of their formal advertisement. The required Future Opportunity posting duration may range from a 30-day or 90-day posting. The City and County of Denver Small Business Office will assign appropriate M/WBE/DBE/SBE or ACDBE goals and other requirements to each contract when advertised per the construction and purchasing ordinances adopted in 2014. Any applicable goals will be in the project description.

Visit the DEN Commerce Hub:

http://business.flydenver.com/bizops/commercehub.asp to learn how to initiate a partnership with DEN and the City and County of Denver on future projects. This information will be updated regularly.

DEN reserves the right to cancel or alter project information at any time.

Project: 0308A (2016) HVAC Chemicals for DEN

Description: HVAC Water Treatment Chemicals for Denver International Airport. No GOALS assigned, Independent Partnership. Buyer: Shannon Sprague (303) 342-2184.

Anticipated Advertisement Date: June 2016

Estimated Project Value: TBD Date Posted: June 13, 2016

Project: 0318A (2016) Portable Toilet Rental Citywide

Description: Portable toilet rental citywide, include Parks, Golf, Denver

International Airport, and Public Works. Not subject to S/M/WBE Ordinance. Buyer:

Curtis Subia (303) 342-2113

Anticipated Advertisement Date: July 2016

Estimated Project Value: TBD Date Posted: June 13, 2016

Project: 0568A (2016) Fuel

Description: Fuel (Unleaded and Diesel) for City operations. Not subject to

S/M/WBE Ordinance. Buyer: Curtis Subia (303) 342-2113

Anticipated Advertisement Date: July 2016

Estimated Project Value: TBD Date Posted: June 13, 2016

Project: 2016 MEP On-Call Design

Description: On-call mechanical, electrical, and plumbing (MEP) design services for miscellaneous Mechanical, Plumbing, and electrical engineering issues and projects that arise. The projects could include airfield lighting, general lighting and power upgrades, controls upgrades, and HVAC/plumbing upgrades. All projects will be completed by individual task order.

Anticipated Advertisement Date: August 2016

Estimated Project Value: \$2,000,000

Date posted: May 13, 2016

Project: Asphalt and Concrete Recycle Facility Management

Description: This project is for the management of the two asphalt and concrete recycling yards located at DEN. The operator will operate and maintain two sites located on DEN property for the purposes of recycling asphalt and concrete removed from and then used on project at DEN. Sales to third parties will be allowed under the contract. This project has been reviewed by DSBO and it has been determined that it is not subject to the DSBO ordinance and therefore will not have a goal assigned for this opportunity.

Anticipated Advertisement Date: August 2016

Estimated Project Value: \$2,500,000

Date Posted: May 2016

Project: Concourse A West / A East / C East Expansion Design

Description: This project is the design to expand the existing Concourse A in both the West and East Directions and Concourse C to the East. The Concourse A West Expansion will include the design of 10 new contact airline gates and construct 14 new hold-rooms. The Concourse A East expansion will include the design of 12 new contact airline gates with the construction of 15 new passenger hold-rooms. Both expansions will have a basement and two additional sub-cores with commercial concession space and office space available. The Concourse C East expansion will include the design of 10 new contact airline gates and 12 new hold-rooms. There will be a 17-percent M/WBE goal assigned to this opportunity.

Anticipated Advertisement Date: November 2016

Estimated Project Value: TBD Date Posted: May 19, 2016

Project: Concourse A West Expansion

Description: This project is the construction of an expansion to the existing Concourse A in the west direction. The Concourse A West Expansion will include the design of 10 new contact airline gates and construct 14 new hold-rooms. This expansion will have a basement and two additional subcores with commercial concession space and office space available. Also included as part of this work is all of the apron paving work required to park and service aircraft at the gates. There will be a 24-percent M/WBE goal assigned to this opportunity.

Anticipated Advertisement: November 2016

Estimated Project Value: TBD Date Posted: May 19, 2016

Project: Concourse A West Expansion - Project Management Team

Description: Provide professional, technical and support personnel to perform project management services for the Expansion of Concourse A-West, which may include but not limited to assisting with planning, design project management, construction project management, and any other support services as required or designated. This project is the construction of an expansion to the existing Concourse A in the West Direction. The Concourse A West Expansion will include the design of 10 new contact airline gates and construction of 14 new hold-rooms. This expansion will have a basement and two additional sub-cores with commercial concession space and office space available. Also included as part of this work is all of the apron paving work required to park and service aircraft at the gates.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD Date Posted: May 18, 2016

Project: Construction Services - Quality Assurance Inspection

Description: Denver International Airport is soliciting proposals for Construction Services. This contract will provide quality assurance inspection and Special inspection personnel for use on airport projects. The successful proposer will need to demonstrate the ability to provide both full time and seasonal personnel that will work on projects through definition, design, construction and close out. This includes but is not limited to providing qualified personnel for Special Inspections, Lead Inspectors and Inspector personnel. In addition to providing day to day quality assurance inspections as part of several construction management teams and further described below, the Consultant is to be "an approved agency" and be able to provide "qualified persons" to perform Special Inspections as referenced in Chapter 17, Section 1704 of the International Building Code (IBC), and as amended by the latest City and County of Denver Building Permit Policy. As "an approved agency" or Special Inspection Agency the Consultant will also provide material testing services not provided by the DIA material testing laboratory.

Anticipated Advertisement Date: September 2016

Estimated Project Value: \$ 65,000,000

Date posted: May 19, 2016

Project: Construction Services- Quality Assurance Materials Testing 2017

Description: Denver International Airport is soliciting proposals for Construction Services. This contract will provide quality assurance materials testing personnel for use on airport projects. The successful proposer will need to demonstrate the ability to provide both full time and seasonal personnel that will work on projects through definition, design, construction and close out. This includes but is not limited to providing qualified personnel for Laboratory Managers, Laboratory Supervisors, Laboratory Testers and Field Testing personnel. It will be the successful proposer's responsibility to obtain and maintain the following laboratory accreditations for the DEN Quality Assurance Laboratory; American Association of Laboratory Accreditations (AALA), AASHTO Materials Reference Laboratory (CCRL).

Anticipated Advertisement Date: September 2016

Estimated Project Value: \$25,000,000

Date posted: May 18, 2016

Project: Curbside Management Transportation Services Agreement

Description: Provide curbside management, cab starter services, taxi dispatching, equal access to airport staging & loading areas, and monitor traffic flow in terminal

curb loading areas

Anticipated Advertisement Date: June 2016

Estimated Project Value: \$3,600,000

Date posted: March 30, 2016

Project: Financial Advisor Services RFP

Description: The Consultant will provide professional airport system financial and consulting services for the financial and economic management of the Airport and

the planning and development of Airport Facilities. **Anticipated Advertisement Date:** July 25, 2016

Estimated Project Value: \$2,000,000

Date posted: April 25, 2016

Project: Geotechnical Services

Description: Denver International Airport is soliciting proposals for Geotechnical Services. This contract will provide geotechnical services for use on airport projects. The successful proposer will need to demonstrate the ability to provide geotechnical services including, but not limited to, soil borings and sampling, soils assessments, ground water investigation and recommendations for foundations and subgrade. Specifications for contracts regarding soil conditioning, soil stability, and subgrade may be required. In addition the successful proposer will need to demonstrate the ability to compose clear and concise geotechnical reports that incorporate research into the geology of the area being studied as well as the empirical data gathered in the field and laboratory. There is a 10-percent M/WBE goal established for this opportunity.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD Date Posted: May 18, 2016

Project: On-Call Construction Auditor Services

Description: On-Call construction audit services of construction and professional service contracts. All projects will be completed by individual task order. Contract term is five (5) years plus two (2) one (1) year options. Contract value is \$5,000,000 encumbered by task order. This project has been reviewed by DSBO and it has been determined that it is not subject to the DSBO Ordinance and therefore will not have an M/WBE goal assigned for this opportunity.

Anticipated Advertisement Date: July 2016

Estimated Project Value: TBD Date Posted: May 19, 2016

Project: On-Call Electrical Construction

Description: On-Call Electrical construction services consisting of various electrical construction, including, but not limited to power devices, equipment and circuiting, lighting equipment, low & medium voltage, & fire alarms. There is a 35-

percent M/WBE goal established for this opportunity.

Anticipated Advertisement Date: June 2016

Estimated Project Value: \$4,000,000

Date Posted: March 2016

Project: On-Call Industrial Design Services

Description: On-call industrial design services for miscellaneous engineering issues. The Airport maintains on-call professional design services contracts to provide, mechanical engineering, electrical engineering and cost estimating services on an as needed basis. There is a 20-percent MWBE goal established for this opportunity.

Anticipated Advertisement Date: July 18, 2016

Estimated Project Value: \$2,000,000

Date Posted: April 18, 2016

Project: On-Call Professional Services for Parking Garage Repairs

Description: The Consultant shall provide professional services on an on-call basis to address the repair and moisture protection needs for the DEN parking garages, the Terminal roadways and bridges and other repairs or moisture protection repairs as assigned. The professional work shall include but not be limited to: inspections, reports, investigations, analysis, recommendations, designs, specifications, construction documents, construction administration, and construction inspection.

Anticipated Advertisement Date: August 13, 2016

Estimated Project Value: \$4,000,000

Date Posted: June 27, 2016

Project: Peña Design Build Project

Description: Denver International Airport is soliciting proposals for a design build-build team for the upcoming project on Peña Boulevard. This contract will select a team for design and construction on the Pena reconstruction effort. The design work will include; but is not limited to, roadway design, pavement design, erosion control, structural design of a new structure and the widening of several existing structures, preparation of plan documents and specifications. The construction work will build the new sections of Peña and will follow through to closeout. This project has a MWBE goal of 25-percent Design and 15-percent Build.

Anticipated Advertisement Date: September 1, 2016

Estimated Project Value: TBD Date Posted: June 2, 2016

Project: Peña Project Management Team RFP

Description: Denver International Airport is soliciting proposals for a project management team for upcoming major projects on Peña Boulevard. This contract will provide staff augmentation for the roadway and bridge structure work on Pena Boulevard. This includes, but is not limited to, providing a project manager, a design manager, a construction manager and lower level engineers, Contract administrators and auxiliary staff to manage the workload. There will be a 25-percent M/WBE goal associated with this procurement.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD

Date Posted: ---

Project: Professional Services On-Call

Description: Denver International Airport is currently qualifying firms for addition to a pool of companies with specialized skills that the airport may require from time to time. Projects range in size and across categories, and consultants will be utilized on an on-call basis. Qualified firms and/or individuals interested in providing services to the Airport are invited to submit a Statement of Qualifications.

Anticipated Advertisement Date: July 2016

Estimated Project Value: \$850,000

Date Posted: June 7, 2016

Project: Project Controls Contract for Project Support and

Management

Description: Staff augmentation consultant to provide project controls and management support services, to include: cost estimation; claims analysis; scheduling and schedule analysis; Oracle Primavera Unifier development; and contract administration support. Services are expected to cover a range of project controls and management related functions in support of the Project Management Office and Project Controls using a task order format. Typical examples of positions to be filled, but not limited to, are contract administrators, estimators, schedulers, Unifier application technicians/developer/ administrator. Current systems include Oracle Primavera Unifier and Primavera P6 software project management systems for its project management software applications and expects to enhance these systems further to improve DEN's ability to minimize costs associated with implementation of capital projects. There is a 25-percent M/WBE goal established for this opportunity.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD Date Posted: June 7, 2016

Project: Project Management and Support Services

Description: Provide professional, technical and support personnel to perform project management services, which may include but not limited to assisting with planning, design project management, construction project management, and any other support services as required on capital projects designated for such services by the airport. There will be a 25-percent MWBE goal assigned for this opportunity.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD Date Posted: May 19, 2016

Project: Project Management and Support Services - Defined Selection Pool

Description: Provide professional, technical and support personnel to perform project management services, which may include but not limited to assisting with planning, design project management, construction project management, and any other support services as required on capital projects designated for such services by the airport. There will be a 20-percent SBE goal assigned for this opportunity.

Anticipated Advertisement Date: September 2016

Estimated Project Value: TBD Date Posted: May 19, 2016

Commerce Hub Upcoming Events



2016 Contractor Conversation Series

WorldPort – Conference Room E – 24735 East 75th Ave., Denver, Colo. 80249

Thursday mornings at 9 a.m. on the following dates:

- Aug. 4, 2016
- Sept. 1, 2016
- Oct. 6, 2016
- Nov. 3, 2016

• Dec. 1, 2016

Visit https://www.eventbrite.com/e/2016-contractor-conversation-series-tickets-25271488703 to RSVP.



U.S. Department of Transportation Bonding Education Program

This **free Bonding Education Program** is tailored to businesses competing for construction-related contracts. Its comprehensive workshops are equally valued for their business and bonding information.

Wednesdays from 4:30 – 7 p.m. (Choose from one of two sessions)

Session 1: Oct. 5 – Nov. 16, 2016 Session 2: Jan. 18 – March 1, 2017

Denver Public Schools, 2700 W. 7th Ave., Denver FREE (to qualified businesses)

Register by two weeks prior to class to: curto@westcentralsbtrc.com For more information call (303) 800-3711

DEN Commerce Hub



Jeppesen Terminal, Level 6, West Open Monday - Friday, 8 a.m. to 4 p.m. (303) 342-2351

Email: DIACommerceHub@flydenver.com



Questions? Contact us

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